



CSTONE PHARMACEUTICALS (2616.HK) 2019 ANNUAL RESULTS PRESENTATION

March 27, 2020

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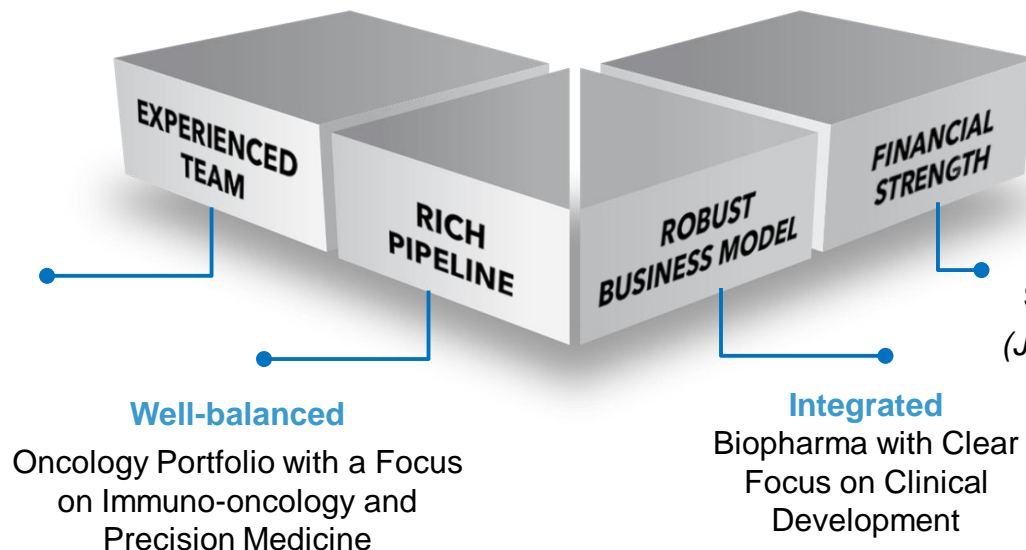
To Become **Globally** Recognized as the **Leading Chinese Biopharma**

4 Years Since Company Inception

HKEx listed
2616.HK



Industry-leading
Management Team



\$150M + **\$262M** + **\$328M**
Series A + Series B + HK IPO
(July 2016) (May 2018) (Feb 2019)

Industry leading management team with proven track record and complementary expertise



Frank Jiang, MD, PhD
Chairman, Chief Executive Officer



Shirley Zhao, MD, MBA
Greater China GM,
Head of Commercial



Jason Yang, MD, PhD
Chief Medical Officer



Richard Yeh, MBA
Chief Financial Officer



Bing Yuan, PhD, MBA
Chief Strategy and
Business Officer



Jon Wang, PhD
Chief Scientific Officer



Archie Tse, MD, PhD
Chief Translational
Medicine Officer



Jingrong Li, PhD
SVP, Product Development
& Manufacturing



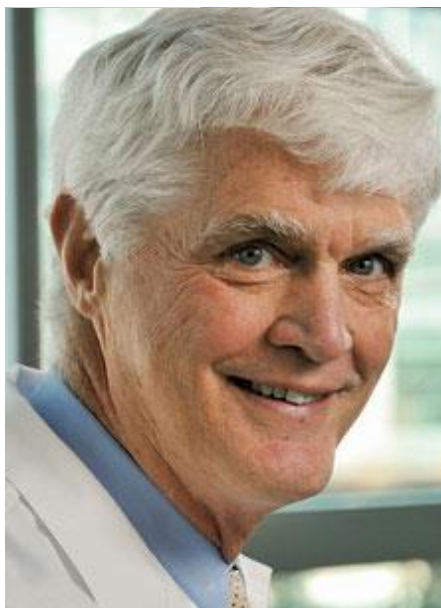
Sanhu Wang, MD
SVP, Government Affairs



Yinghua Zhang
VP, Operations



Distinguished world-class scientific advisory board with deep oncology and IO expertise



**Paul Bunn
MD**

Former ASCO President
2002-2003
Distinguished Professor,
University of Colorado



**Elizabeth Jaffee
MD**

Former AACR President
2018-2019
Professor of Oncology,
Johns Hopkins
University



**Weiping Zou
MD, PhD**

Chair, AACR Cancer
Immunology
Charles B. de Nancrede
Professor,
University of Michigan



**Richard Finn
MD**

Former International
Liver Cancer
Association President
Clinical Professor,
UCLA

Well-balanced oncology portfolio with a focus on immuno-oncology and precision medicine




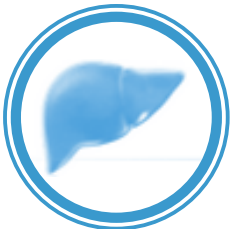

	Drug Candidate	Lead Indication(s) and Line(s) of Therapies	Rights	Pre-clinical	Dose Escalation	POC	Pivotal	NDA	Partner
Late-stage	CS1001 (PD-L1)	R/R cHL, R/R NKTL, NSCLC, GC, EC		<div></div>					
	CS1003 (PD-1)	HCC, Solid tumors		<div></div>					
	Ivosidenib (IDH1)	R/R AML, 1L AML, Cholangiocarcinoma		<div></div>					Taiwan NDA submitted
	Avapritinib (KIT / PDGFRA)	PDGFRA / 3L GIST, AdvSM, ISM		<div></div>					
	Pralsetinib (RET)	1L / 2L NSCLC, 1L MTC ⁴		<div></div>					
Clinical/IND	Fisogatinib (FGFR4)	1L / 2L HCC		<div></div>					
	CS1002 (CTLA-4)	Solid tumors		<div></div>					
	CS3006 (MEK)	Solid tumors		<div></div>					
	CS3003 (HDAC6)	Solid tumors, R/R MM		<div></div>					
	CS3002 (CDK4/6)	Solid tumors		<div></div>					
	CS3005 (A2aR)	Solid tumors		<div></div>					
Pre-clinical	NM21-1480 (PD-L1/4-1BB/HSA)			<div></div>					
	CS1009	Undisclosed		<div></div>					
	CS3004			<div></div>					
	CS2004			<div></div>					



Global China Korea Singapore

Source: Company

Note: Assets status denote progress in the region noted in the column titled "Rights". AML= Acute Myeloid Leukemia, AdvSM = Advanced Systemic Mastocytosis, cHL= Classical Hodgkin's Lymphoma, GIST = Gastrointestinal Stromal Tumor, HCC = Hepatocellular Carcinoma, ISM = Indolent Systemic Mastocytosis, NKTL = Natural KILLER/T Cell Lymphoma, NSCLC = Non-small Cell Lung Cancer, MTC = Medullary Thyroid Cancer, R/R = Relapsed or Refractory, SM = Systemic Mastocytosis, MM = Multiple Myeloma.

Focus on China's largest indications, covering 55%+ of total cancer incidences

					
Cancer type	Lung Cancer	Colorectal Cancer	Gastric Cancer	Liver Cancer	Esophagus Cancer
New cases (2018)	774,323	516,859	456,124	392,868	307,359
5-year prevalence (2018)	716,411	1,237,145	603,851	296,780	284,163
Ongoing and planned clinical trials	PD-L1 Mono Stage III NSCLC	PD-L1+Regorafenib Advanced CRC	PD-L1 + Chemo Advanced GC/GEJ	PD-1 + VEGFRi Advanced HCC	PD-L1 + Chemo Advanced ESCC
	PD-L1 + Chemo Stage IV NSCLC	PD-1+Regorafenib Advanced CRC	PD-L1+Regorafenib Advanced GC/GEJ	Fisogatinib FGF19+ HCC	
	Pralsetinib RETm 1L NSCLC & 2L NSCLC		PD-1+Regorafenib Advanced GC/GEJ	PD-L1 + Fisogatinib FGF19+ HCC	

 **registrational**
 **exploratory**

Source: Globocan 2018, represents estimated data in China

Note: NSCLC = non-small cell lung cancer; GC = gastric adenocarcinoma; GEJ = gastro-esophageal junction adenocarcinoma; HCC = hepatocellular carcinoma; ESCC = esophageal squamous cell carcinoma; CRC = colorectal cancer; VEGFRi = inhibitor of vascular endothelial growth factor receptor

Sizable portfolio anchored around 3 IO backbone agents to drive differentiated combo strategy

3
IO backbone
agents

- Only company in China owns clinical stage **PD-L1, PD-1 and CTLA-4**

15
assets in
the pipeline

- 10** in-house developed de-risked assets plus **5** in-licensed FIC/BIC assets

1
potential 2nd
generation of
PD-(L)1

- PD-L1x4-1BB** provides more flexible combo and potential better efficacy

De-risked Combo

PD-L1 + chemo/radiation

PD-(L)1 + Regorafenib

PD-1 + CS1002 (CTLA-4)

PD-L1 + Donafenib

Novel Combo Unique to CStone

PD-L1 + Fisogatinib (FGFR4)

PD-(L)1 + CS3002 (CDK4/6)

PD-1 + Ivosidenib (IDH1)

Potentially more...

Multi-specific/Multi-functional

NM21-1480
(PD-L1 x 4-1BB)

Potentially more...

11 combo trials, including **5** registrational trials

Clinical Development Engine: Strong in-house team led by experienced leaders and supported by global CROs



Frank Jiang, MD, PhD
Chairman and CEO

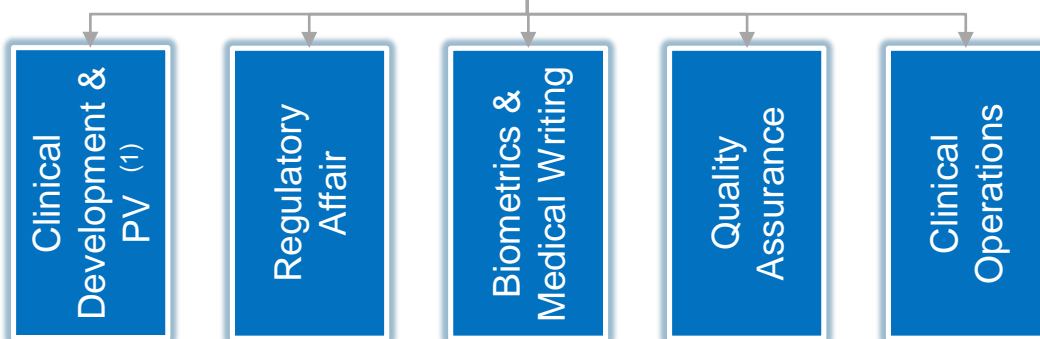
- Former Head of APAC R&D for Sanofi
- Led a **21,000** patient mega-trial
- Led **79** clinical trials and **30** NDAs within five years



Jason Yang, MD, PhD
CMO

- Former SVP and Head of Clin Dev for Beigene, led development of PD-1, BTK, PARP and RAF dimer inhibitors
- Led **40+** global and China trials

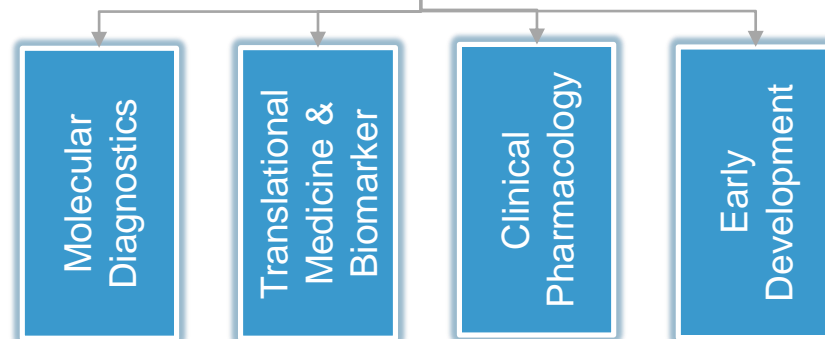
Responsible for late stage clinical development and regulatory affairs



Archie Tse, MD, PhD
CTMO

- Former Executive Director of Early Clin Dev at MSD (US)
- Led **30+** FIH oncology trials
- Led **20+** I/O combination trials

Responsible for early stage clinical development and diagnostics/biomarkers



Strong in-house team with ~170 clinical staff, representing ~60% of total employees, of which ~75% hold advanced degrees (2) and ~80% have clinical development experience at MNCs

IMS Health & Quintiles are now
IQVIA™

PAREXEL®

COVANCE®
SOLUTIONS MADE REAL®

Syneos
Health

Keep clinical strategy planning & development oversight in-house, while outsourcing day-to-day execution to global CROs to ensure optimal balance between efficiency and scalability

(1) Includes GI cancer, lung cancer, hematology & other solid tumors, and pharmacovigilance

(2) Master and above

Significant clinical progress - overview

28 trials including 5 assets in 13 registrational trials today

CS1001 (PD-L1)	<ul style="list-style-type: none">■ 6 registrational trials in China<ul style="list-style-type: none">■ Stage III NSCLC, stage IV NSCLC, GC, ESCC, NKTL and cHL
CS1003 (PD-1)	<ul style="list-style-type: none">■ 1 registrational trial<ul style="list-style-type: none">■ HCC (global)
Ivosidenib (IDH1)	<ul style="list-style-type: none">■ 2 registrational trials<ul style="list-style-type: none">■ IDH1m AML, R/R AML
Avapritinib (KIT&PDGFRA)	<ul style="list-style-type: none">■ 2 registrational trials<ul style="list-style-type: none">■ PDGFRA exon 18 GIST, 3L GIST
Pralsetinib (RET)	<ul style="list-style-type: none">■ 2 registrational trials<ul style="list-style-type: none">■ 2L NSCLC, 1L MTC

Significant clinical progress – CS1001 (PD-L1) (1/5)

Asset overview

Unique design

- **Fully-human, full length IgG4** derived from Ligand's OmniRat® platform – minimal possibility of generating ADA;
- The only PD-L1 antibody that *naturally* lacks of ADCC/CDC activity – better safety and avoid unwanted attack of T cells;
- Retains ADCP activity that potentially induces direct tumor killing by macrophages and enhances tumor antigen presentation for long-term anti-tumor immunity – more efficacious in certain indications like NKTL

Prominent safety profile

- Early phase studies demonstrated that CS1001 was **safe & well tolerated**
 - No DLT¹ from 3 mg/kg to 40 mg/kg, MTD² not reached
 - No infusion reactions; low ADA³ rate
 - Low frequency of severe irAEs

Best-in-class potential

- POC data of CS1001 showed **potential of best-in-class PD-L1**
 - **Encouraging anti-tumor activities** observed in phase Ia dose-escalation study, multiple phase Ib cohorts and phase II studies
 - In particular, promising data in **ESCC** and in **NKTL**

Significant development progress

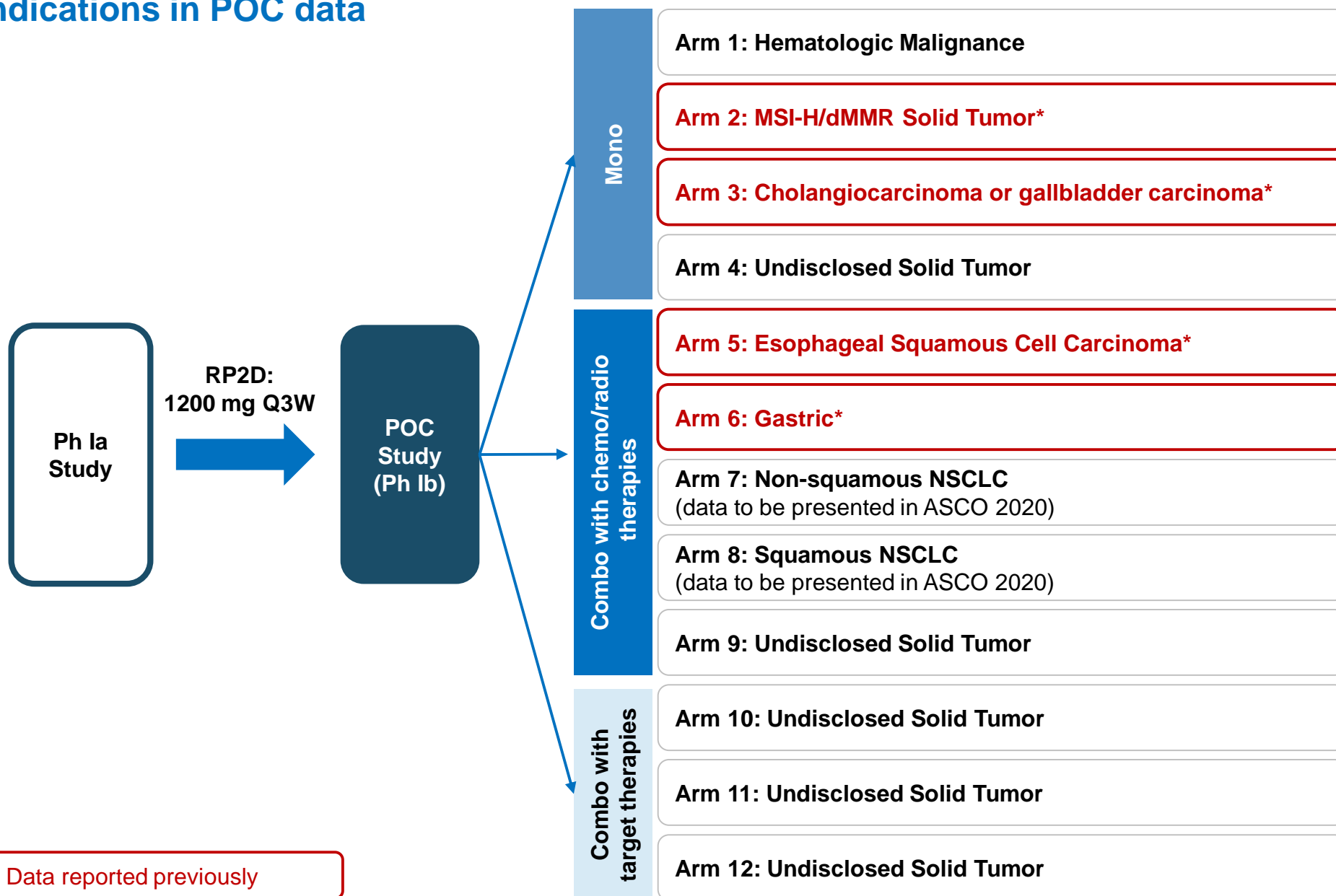
- **>1,200** patients dosed, with **6 registration trials** ongoing, including 2 pivotal Ph II studies and 4 Ph III studies
- Strategically targeting China prevalent cancers including S3 and S4 lung cancer, GC and EC

* as of Jan 2, 2020

1. DLT: dose limiting toxicity
2. MTD: maximum tolerated dose
3. ADA: anti-drug antibodies

Significant clinical progress – CS1001 (PD-L1) (2/5)

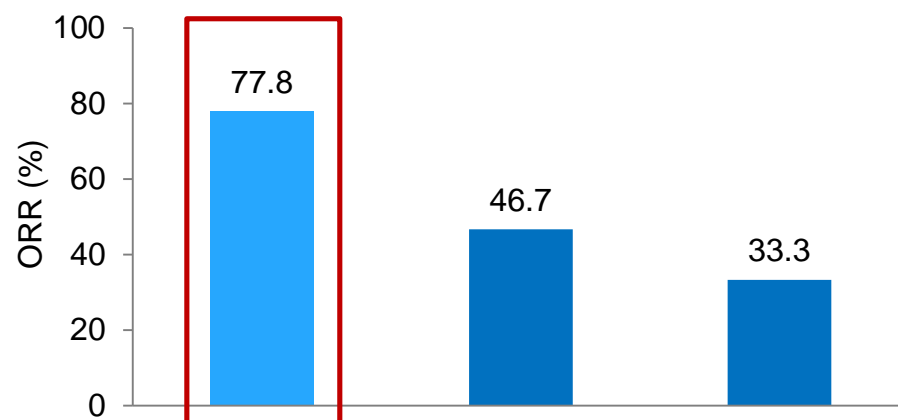
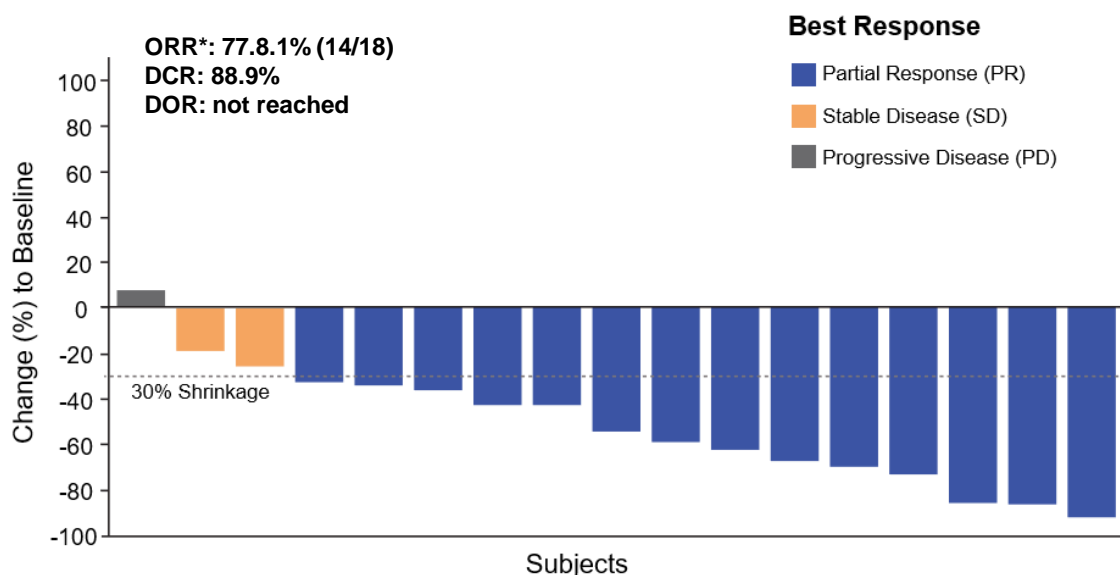
Phase Ia & Ib study data: best-in-class potential in multiple indications in POC data



Significant clinical progress – CS1001 (PD-L1) (3/5) Phase Ib study data: CS1001 + CF (Cisplatin + 5-FU) in 1L ESCC

Esophageal Squamous Cell Carcinoma:

ORR=77.8% (14/18), DCR=88.9% (16/18)

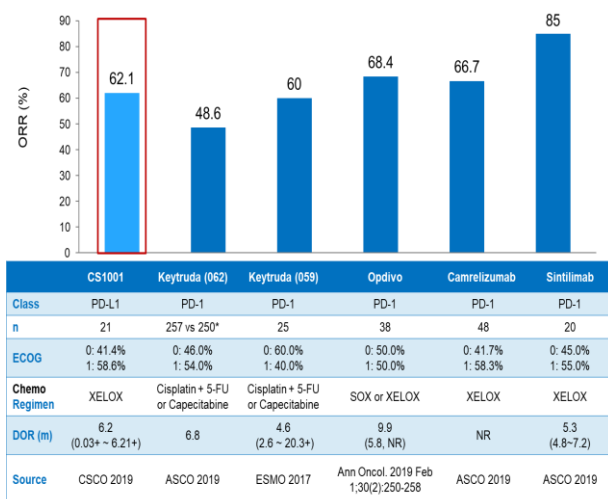
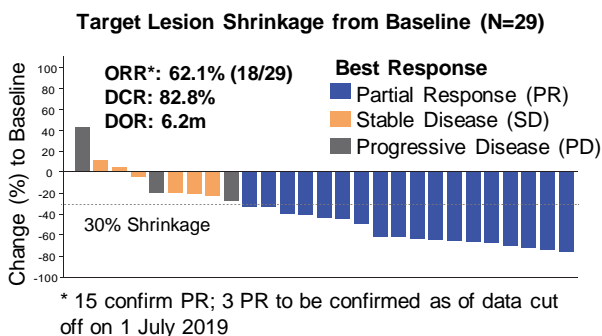


	CS1001	Tislelizumab	Durvalumab+Tremelimumab
Class	PD-L1	PD-1	PD-L1
n	23	15	6
ECOG	0: 21.3% 1: 78.3%	0: 26.7% 1: 73.3%	0: 0% 1: 100%
Chemo Regimen	CF	CF	CF
DOR (m)	NR (0.03+~8.4+)	12.8	Not reported
Source	CSCO 2019	CSCO 2019	ASCO GI 2019

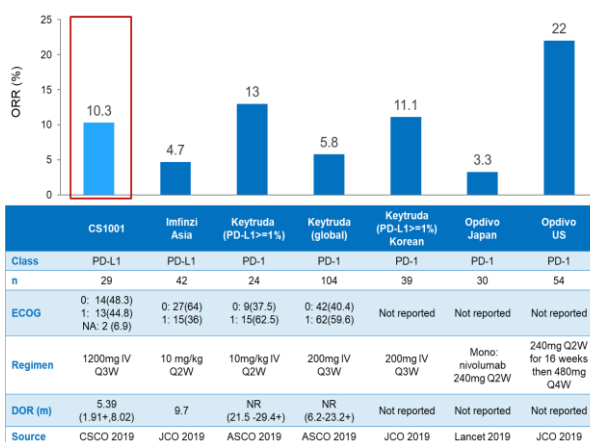
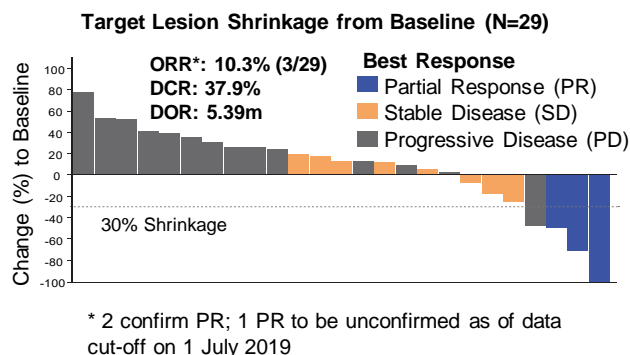
Significant clinical progress – CS1001 (PD-L1) (4/5)

Phase Ib study data: other cohorts

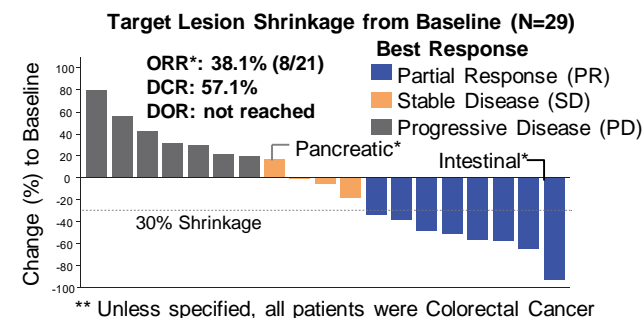
CS1001 + XELOX (Capecitabine + Oxaliplatin) in 1L GC/GEJ (Gastric or Gastroesophageal Junction Adenocarcinoma)



CS1001 (PD-L1) as monotherapy in CC/GBC (Cholangiocarcinoma or Gallbladder Carcinoma)



CS1001 (PD-L1) as monotherapy in MSI-H/dMMR Cancer



Significant clinical progress – CS1001 (PD-L1) (5/5)

Phase II study data: CS1001 as monotherapy in rr-ENKTL

Preliminary efficacy data

CS1001 demonstrated promising antitumor activity with a high CR rate and durable response in rr-ENKTL patients

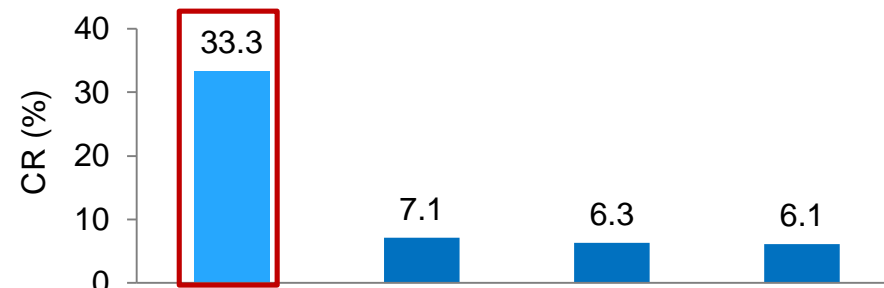
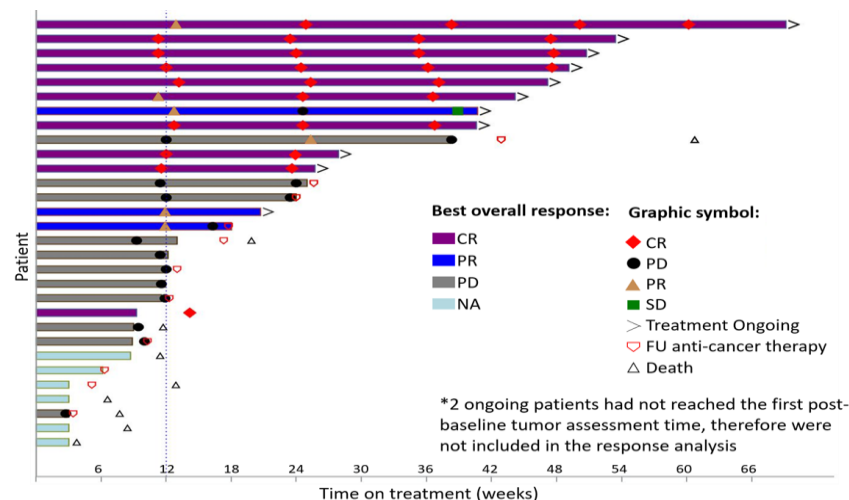
- Among the 22 efficacy-evaluable patients, the investigator-assessed ORR was 40.9%
- 7 (31.8%) patients achieved complete response
- The duration of response (DOR) ranged from 0.03+ to 8.61+ months, and the median DOR was not reached
- 8 additional pts reached response assessment time point, the updated data was reported as poster presentation at the 2019 ASH conference

CR is more clinically meaningful for r/r ENKTL

- Patients with CR have long duration of response while patients with PR generally progress quickly [1,2].
- High CR rate translates to potential allogeneic HSCT and curation of the disease [3].

Duration of treatment, Best response, Duration of response (N=30)

ORR = 43.3% (13/30), CR = 33.3% (10/30), DOR not reached
1Yr OS rate: 72.4% as of data cut-off on 8 Oct 2019



	CS1001	Sintilimab	Chidamide (Approved in rr-PTCL, China, 2014)	
Class	PD-L1	PD-1	HDAC	
Study	CS1001-201	ORIENT-4	Registration Study	Real World Study
n	30	28	16	33
CR	33.3% (10/30)	7.1% (2/28)	6.3% (1/16)	6.1% (2/33)
DOR (m)	NR (0.03+~8.61+)	4.1 (0+,4.2+)	UNK	UNK
Source	ASH 2019	ASCO 2019	Ann Oncol, 2015 ^[4]	J Hematol Oncol, 2017 ^[5]

Significant clinical progress – CS1003 (PD-1) and CS1002 (CTLA-4)

Two Additional I/O Backbones: preliminary data and development strategy



CS1003

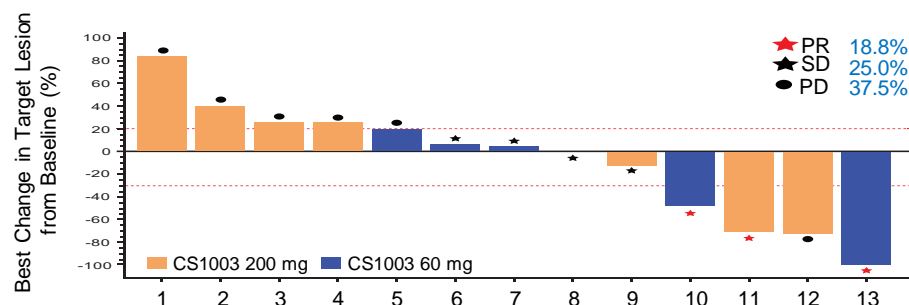
Asset overview

- Humanized IgG4 anti-PD-1 mAb
- Recognize both human & murine PD-1 with unique advantage to evaluate efficacy in syngeneic mouse models, esp. for testing combinations with small molecules

Ph1 Data Highlights

- Bridging Ph1 conducted in China showed that CS1003 monotherapy was safe and tolerable at 60mg and 200mg Q3W; no DLT or MTD was observed (N=19)
- Dose proportional increase in systemic exposure to CS1003
- Preliminary anti-tumor activity of CS1003 observed in multiple tumor types (PR 3/16 (18.8%))

Preliminary efficacy in multiple tumor types



Strategic value

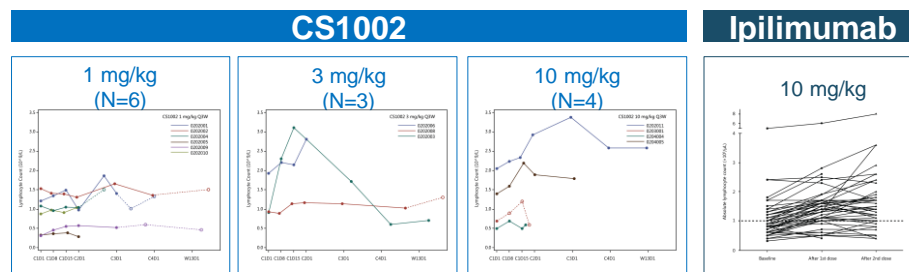
- One of 3 I/O backbones with current safety and efficacy data supporting further development
- Initiated combo study with CS1002, and combo study with lenvatinib in Ph3 trial for 1L HCC

CS1002

- A full-length, fully human IgG1 mAb against CTLA4
- Amino acid sequence identical to ipilimumab (Yervoy)

- CS1002 monotherapy was well tolerated up to 10 mg/kg Q3W, with no DLT and no MTD reached (N=13)
- CS1002 demonstrated dose-proportional PK; increase in absolute lymphocyte count (ALC) observed indicating target engagement
- Overall clinical profile is consistent with that of ipilimumab

CS1002 induced early ALC increase, similarly to Ipilimumab




- Potentially become another outstanding CTLA-4 inhibitor after Ipilimumab, which has not been launched in China
- One of 3 I/O backbones to enable flexible combo strategy, including chemo-free I/O-I/O combo with CS1003

Significant clinical progress – ivosidenib (CS3010)



Global and China development and regulatory status

Global

Partner	Drug Candidate	Target	Indications	Pivotal / Registrational Trial Patient Enrollment	NDA Submission	NDA Approval
	Ivosidenib	IDH1	R/R AML			✓
			IC-Ineligible 1L AML monotherapy			✓
			IC-Ineligible 1L AML combo with AZA	✓		
			2/3L Cholangiocarcinoma monotherapy	✓		

✓ Achieved

Greater China

Partner	Drug Candidate	Indications	Region	Mono /Combo	Study Initiation	Patient Enrollment	NDA Submission	NDA Approval
	Ivosidenib (CS3010)	IDH1m R/R AML	Taiwan	Mono	Registration with US NDA data 			
		IC-Ineligible 1L AML combo with AZA	China	Combo	Joining global study			
		IDH1m R/R AML	China	Mono	Bridging study			

TIBSOVO®: global first-in-class IDH1 inhibitor

No immediate competitor in China; significant indication expansion potential

In Partnership With



China
Competition
Overview

First China NDA
Filing

2021

First in Class
molecule



of Competitor(s) in
Clinical Development

1

Lead over immediate
competitor

>3
years

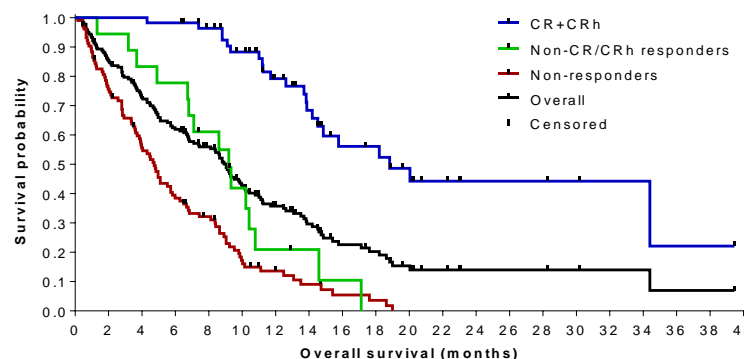
Global Patent Expiry

2033

Durable Remissions with Ivosidenib in IDH1-Mutated Relapsed or Refractory AML



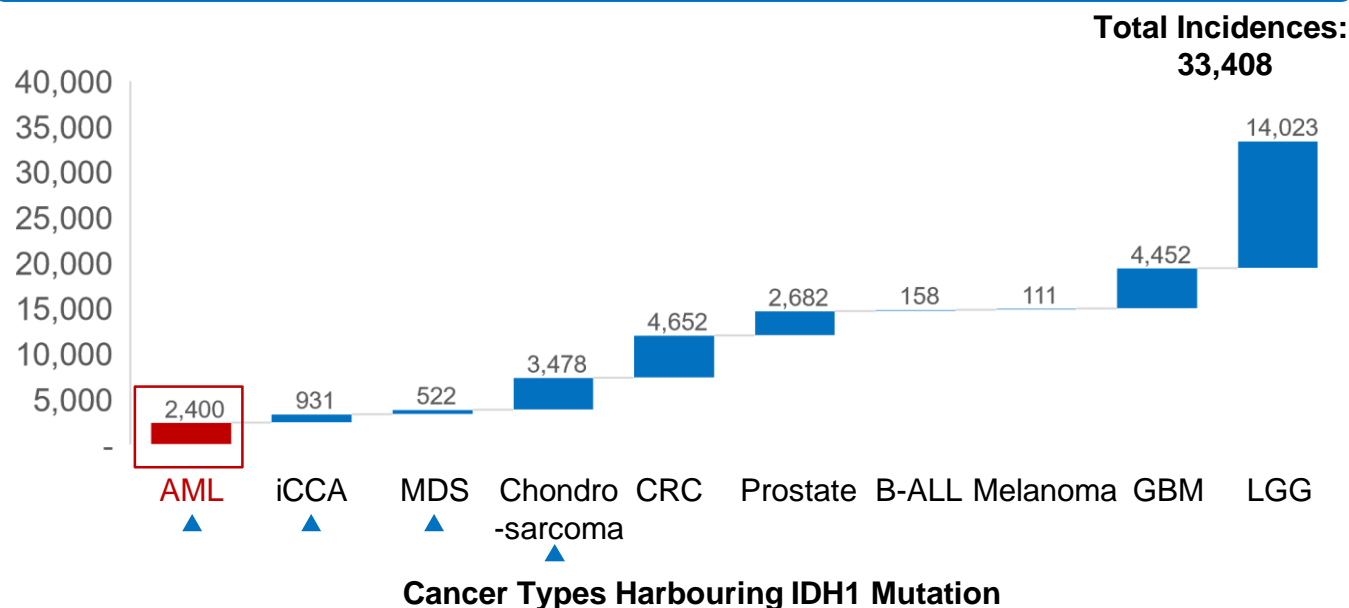
The NEW ENGLAND
JOURNAL of MEDICINE



**FDA U.S. FOOD & DRUG
ADMINISTRATION**

- ✓ Fast Track Review
- ✓ 2X Breakthrough Therapy Designation
- ✓ Priority Review

Total Newly Diagnosed Addressable Incidences (2018)




Source: Globocan 2018; CStone analysis

▲ Active Clinical Programs

Significant clinical progress – avapritinib (CS3007)


Global and China development and regulatory status

Global

Partner	Drug Candidate	Target	Indications	Pivotal / Registrational Trial Patient Target Enrollment	U.S. NDA Submission	U.S. NDA Approval
	Avapritinib (CS3007)	KIT & PDGFRA	PDGFRA exon 18 GIST			✓
			4L GIST		✓	
			3L GIST	✓	✓	
			Advanced SM	✓ ⁽¹⁾	✓	

Greater China

✓ Achieved ✓ To be expected in 2020

Partner	Drug Candidate	Indications	Region	Mono /Combo	Study Initiation	Patient Enrollment	NDA Submission	NDA Approval
	Avapritinib (CS3007)	PDGFRA Exon 18	Taiwan	Mono	Registration with US NDA data		★	
		GIST 3L	China	Mono	Joining global study		★	
		PDGFRA Exon 18	China	Mono	Bridging study		★	
		4L GIST	China	Mono	Bridging study			
		Advanced SM	China	Mono	Exploring trial waiver			

Note: AYPVAKIT™ (avapritinib) is approved by the U.S. FDA for the treatment of adults with unresectable or metastatic GIST harboring a PDGFRA exon 18 mutation, including PDGFRA D842V mutations
(1) Sufficient enrollment has been achieved to enable interim analysis supporting an H2 2020 filing, but the PATHFINDER trial is not fully enrolled

Registration Study ★ NDA submission expected in 2020

Avapritinib: global first-in-class PDGFRA/KIT inhibitor

Targeted therapy with significant indication expansion potential

In Partnership With



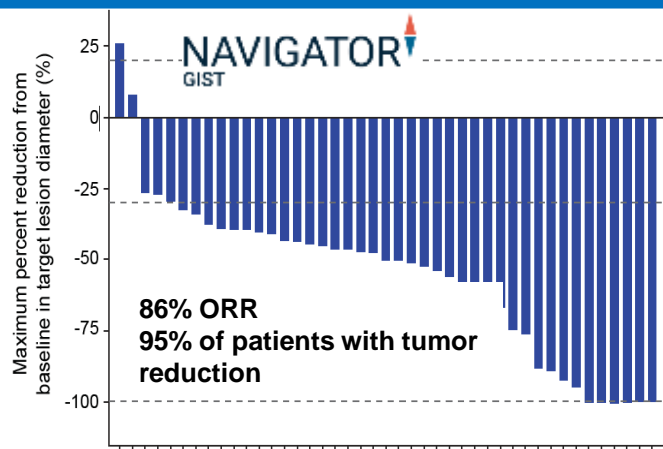
- ✓ Fast Track Review
- ✓ 2X Breakthrough Therapy Designation
- ✓ Priority Review



**China
Competition
Overview**

First China NDA Filing	2020
First in Class molecule	✓
# of Competitor(s) in Clinical Development	1
Lead over immediate competitor	>1 years
Global Patent Expiry	2034

Encouraging Clinical Activity Shown in NAVIGATOR Registrational Phase 1 Study

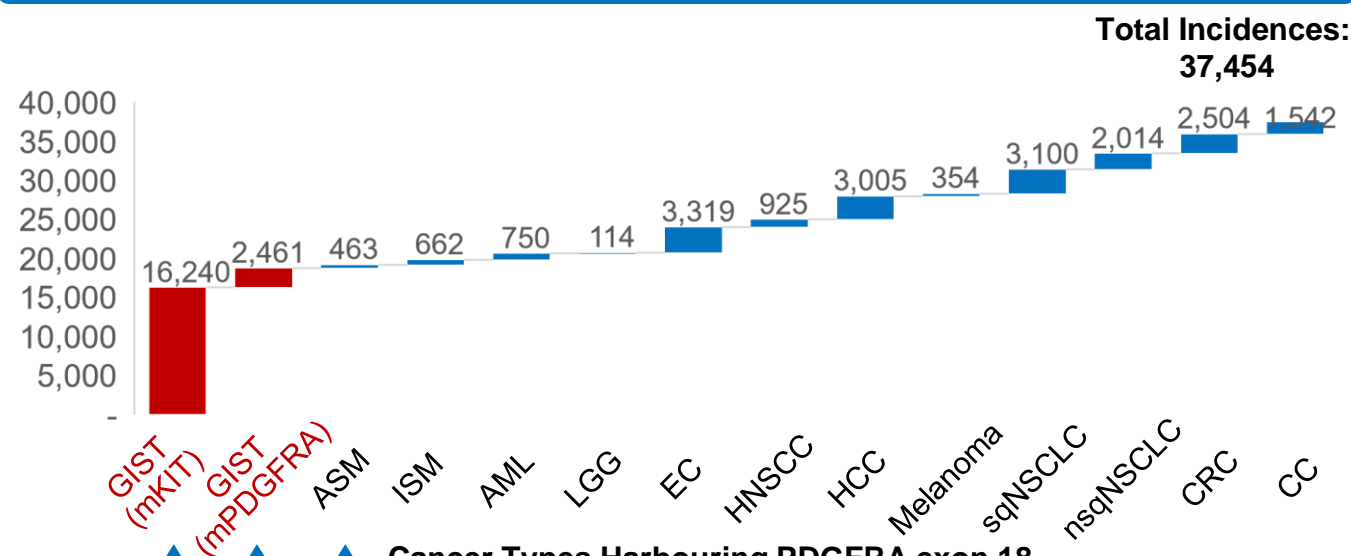


Safety Summary

- Most AEs were grade 1 or 2, with a higher incidence of commonly reported AEs in the 400 mg QD dose group compared with the 300 mg QD dose group.
- No treatment-related grade 5 AEs were reported.

Heinrich et al. 2020. Clinical Activity of Avapritinib in ≥4th Line (4L+) and PDGFRA Exon 18 Gastrointestinal Stromal Tumors (GIST). Poster presented at the Gastrointestinal Cancers Symposium, Jan 23 San Francisco, CA

Total Newly Diagnosed Addressable Incidences in China (2018)



Cancer Types Harboring PDGFRA exon 18 and/or KIT exons 9/11/13/14/17 mutations


▲ Active Clinical Programs

Not for promotional use.

Significant clinical progress – pralsetinib (CS3009)


Global and China development and regulatory status

Global

Partner	Drug Candidate	Target	Indications	Pivotal / Registrational Trial Patient Target Enrollment	U.S. NDA Submission	U.S. NDA Approval
	Pralsetinib	RET	NSCLC*	✓**	✓	
			2L MTC	✓	✓	

✓ Achieved ✓ To be expected in 2020

Greater China

Partner	Drug Candidate	Indications	Region	Mono / Combo	Study Initiation	Patient Enrollment	NDA Submission	NDA Approval
	Pralsetinib (CS3009)	NSCLC 2L	China	Mono	Joining global study		★	
		MTC 1L	China	Mono	Joining global study			
		NSCLC 1L	China	Mono	Joining global study			
		Basket cohort	China	Mono	Joining global study			

 Registrational Study
  Registrational Potential Study
 ★ NDA submission expected in 2020

Note: * Blueprint Medicines initiated rolling NDA submission to the U.S. FDA and expect to complete rolling NDA submission in Q1 2020
 ** Evaluation in Phase 1 ARROW trial ongoing. Initiated site activation for Phase 3 AcceleRET Lung trial in Q1 2020

Pralsetinib: potentially first-in-class RET inhibitor

Targeted therapy with significant indication expansion potential

In Partnership With



✓ 2X Breakthrough
Therapy Designation



China
Competition
Overview

First China NDA
Filing **2020**

First in Class
molecule ✓

of Competitor(s) in
Clinical Development **1**

Lead over immediate
competitor **~1**
years

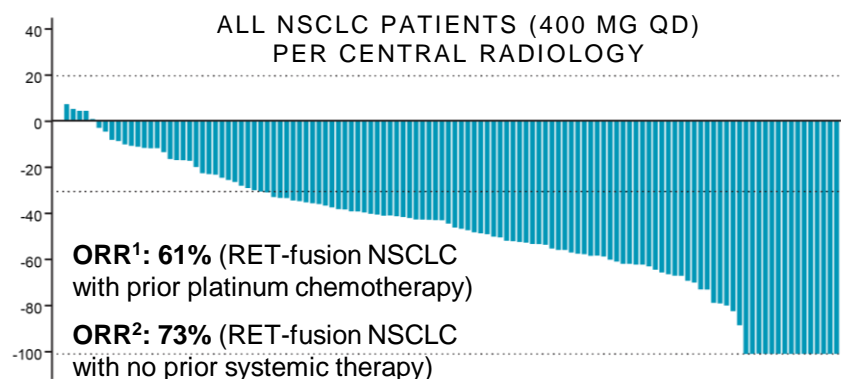
Global Patent Expiry **2036**

*Eli Lilly's RETi currently not in China

Source: Globocan 2018; CStone analysis; Pralsetinib
ASCO 2019 Presentation

Broad and Durable Antitumor Activity in Patients with RET Fusion+ NSCLC

ARROW



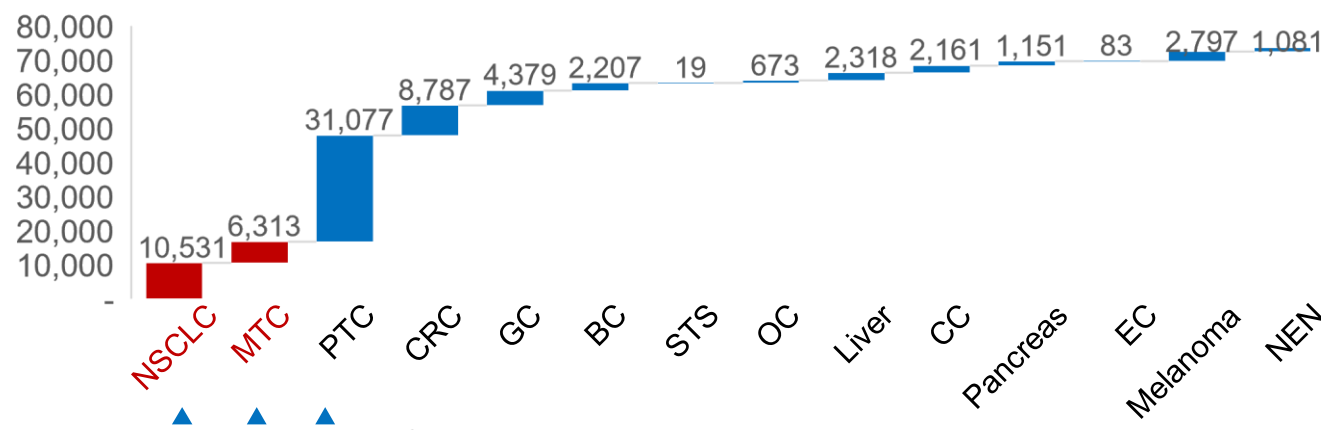
Top-line data from the Phase 1/2 ARROW trial in patients with RET fusion NSCLC. Data cutoff date: November 18, 2019.
1. Two responses pending confirmation. 2. All responses confirmed.

Safety Summary

- Safety results (N=354; 400 mg QD) were consistent with prior data; most reported AEs were grade 1 or 2. No treatment-related grade 5 AEs were reported.
- Overall, 4% of patients discontinued treatment due a treatment-related AE.

Total Newly Diagnosed Addressable Incidences in China (2018)

**Total Incidences:
73,576**



▲ Active Clinical Programs

Cancer Types Harbours RET Mutation

Not for promotional use.

Significant clinical progress on other clinical-stage assets



基石药业
CSTONE
PHARMACEUTICALS

CS3005 (A2aR)

- Conducting a Ph I trial for solid tumors as monotherapy in Australia/China and plan to initiate a combo with CS1003 (PD-1) thereafter

CS3002 (CDK4/6)

- Conducting a Ph I trial for solid tumors as monotherapy in Australia/China and plan to initiate a combo with CS1003 (PD-1) thereafter

CS3003 (HDAC6)

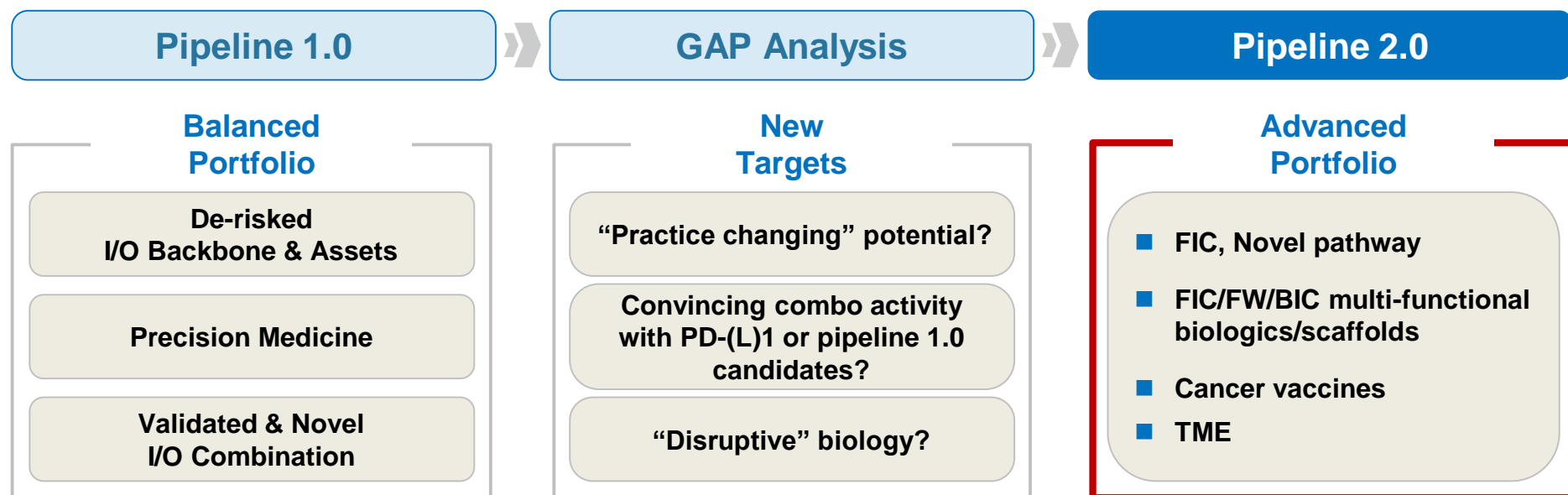
- IND/CTA approvals received in China and Australia in March 2019 and April 2019 respectively

CS3006 (MEK)

- Conducting a Ph I trial in Australia and expect to complete the dose escalation portion in 1Q20
- Conducting a Ph I trial in China and expect to complete the dose escalation portion in 1Q20

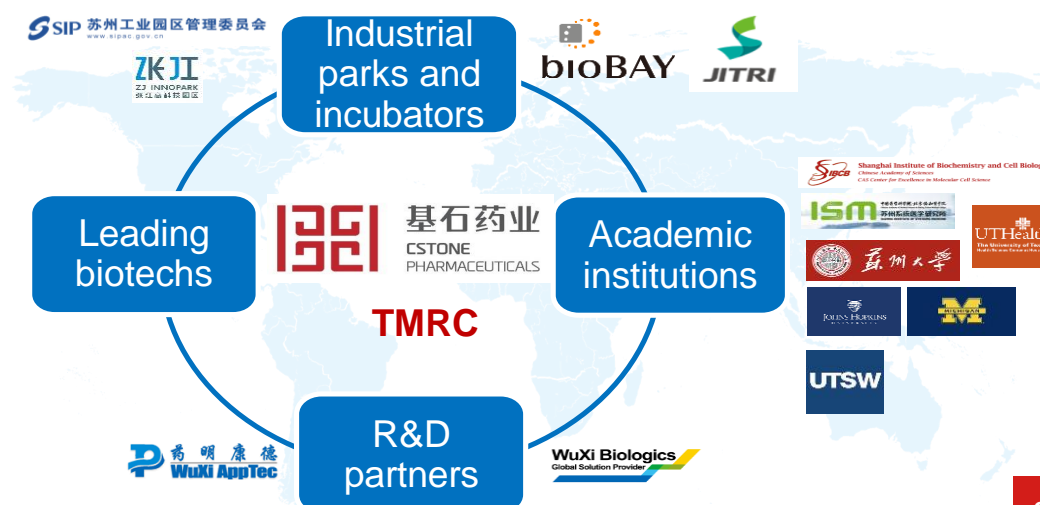
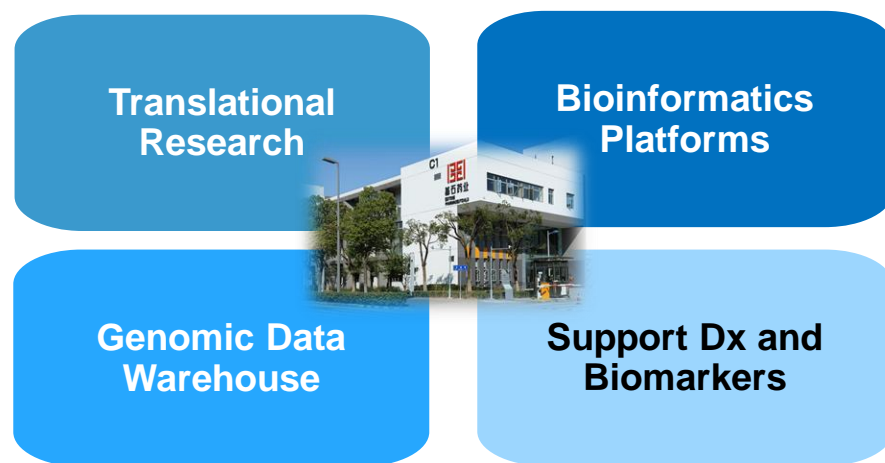
Note: RP2D = recommended phase 2 dose

CStone is driving pipeline 2.0 for sustained growth



Fully integrated core functions at our Suzhou Translational Medical Research Center (TMRC)

Leverage the Ecosystem Centered around Our TMRC

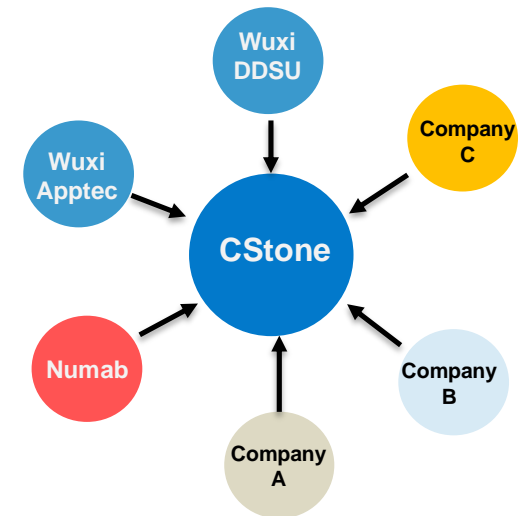


Note: FIC = first in class; FW = first wave; BIC = best in class; TME = tumor microenvironment.

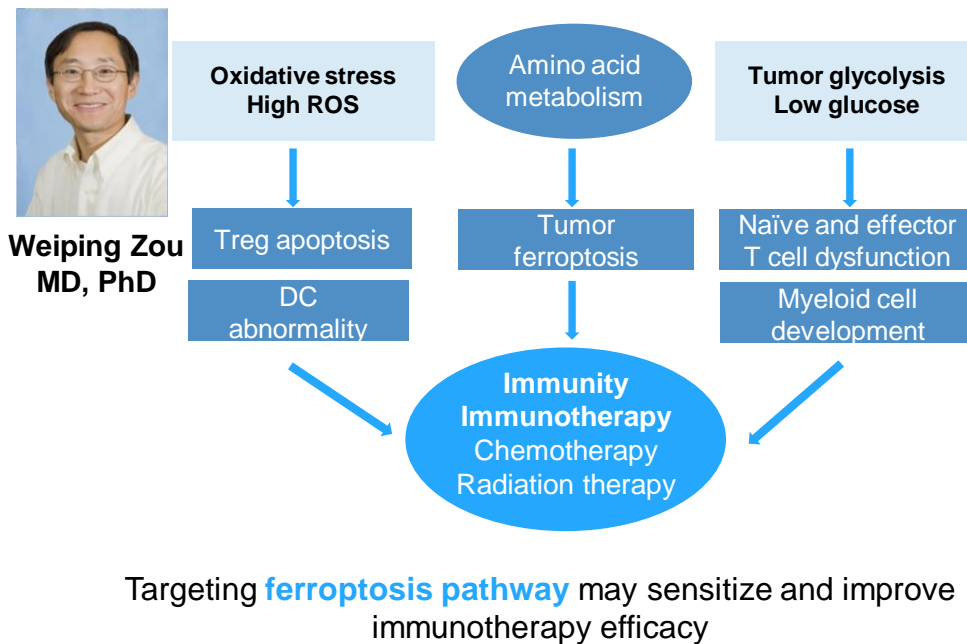
Focus areas: novel biology, multi-functional biologics, cancer vaccines

■ CStone Internal Discovery Platform

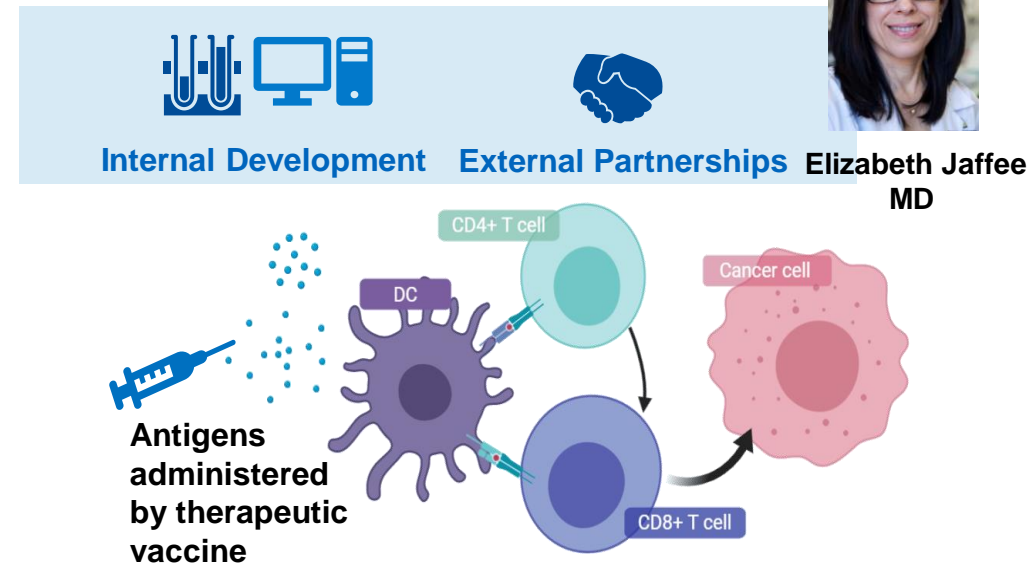
- “Hub & Spoke” models for internal projects
 - CStone names the targets; Internal **PL&PM** to run projects
 - Lead discovery & optimization done at CRO or platform companies until **PCC**, then bring back to CStone
- Work with leading academic labs to identify lead candidates, then bring to CStone for development



Novel Biology



Cancer Vaccines

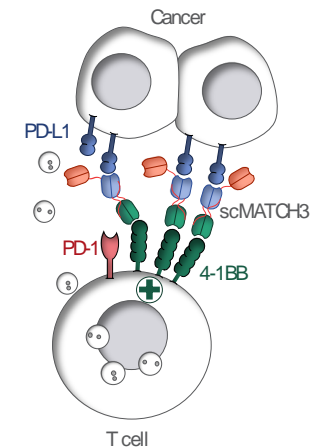
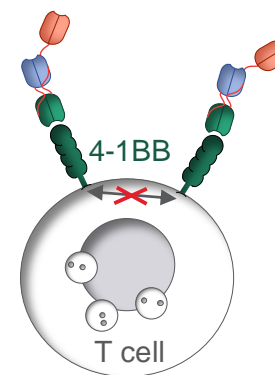
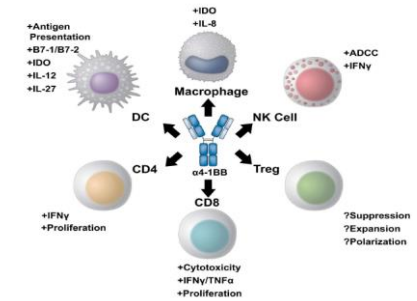
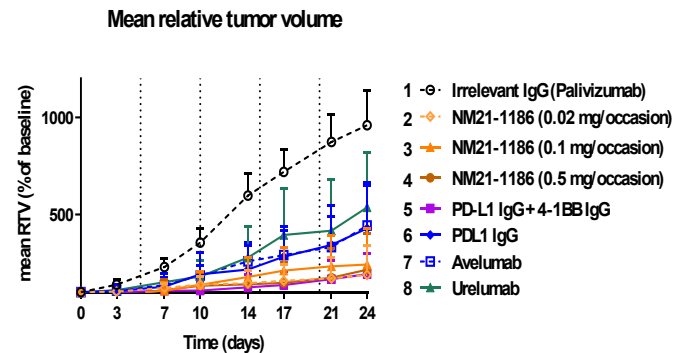


ND021 (PD-L1x4-1BBxHSA) has the potential to be the BIC molecule as the next generation PD-(L)1 inhibitor

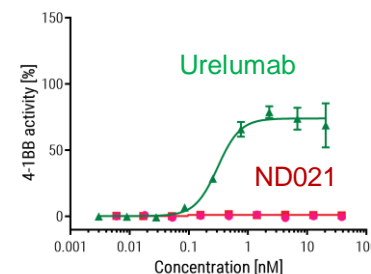
- Bridge new biology
- Improve therapeutic index & reduce unwanted toxic effects
- Expand combo options & improve administration convenience

Six key features of ND021

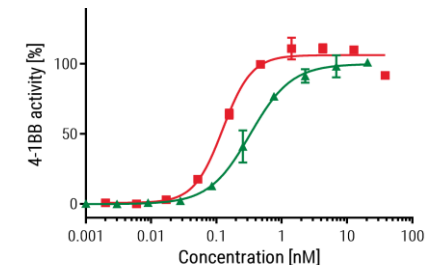
- Combination therapy in one molecule
→ expands combo options with SoC and other ICIs
- Monovalent 4-1BB binding remains inactive until PD-L1 engagement
→ maximizes safety
- Ultra-high affinity (pM) to PD-L1
→ broadens PD-L1+ tumor types
- Standard affinity to 4-1BB (nM)
→ ensures effective activation
- HSA extends T_{1/2} & 100% effector null
→ enables convenient dosing & eliminated undesirable FcγR-mediated activation
- MW ~70kDa, only half of conventional mAb
→ leads to better tumor penetration & efficacy



PD-L1 Negative



PD-L1 Positive




Strategically partnering with global and domestic leading biopharmaceutical companies in past two years


1

5 FIC/BIC Assets from 3 Global Partners



- Tibsovo (IDH1) 



- Avapritinib (KIT & PDGFRA) 
- Pralsetinib (RET)
- Fisogatinib (FGFR4)



- ND021

2

3 Clinical Collaborations Deals Focused on IO Combo Therapy



- CS1001 (PD-L1) + Donafenib



- CS1001 (PD-L1) + Regorafenib



- CS1001 (PD-L1) + IMP4297



Received U.S. FDA approval after the in-licensing deal

Global collaboration deal with China focus to evaluate PD-L1 in combination with regorafenib in key indications



Regorafenib reported promising data with PD-1 in gastric cancer and colorectal cancer at ASCO 2019

Indication	Mono/Combo	ORR
Advanced GC	Pembro	13% ¹
	Rego + Nivo	44%²
pMMR/MSS CRC (95% of mCRC)	Pembro	0% ³
	Rego	2% ⁴
	Atezo	2% ⁴
	Atezo + MEK	3% ⁴
	Rego + Nivo	33%²



Note: 1. KEYNOTE059; 2. 2019 ASCO data, All respondents were Microsatellite stable (MSS); 3. 2015 ASCO data; 4. IMBlaze370
pMMR = mismatch repair proficient

Highlights	<ul style="list-style-type: none"> First collaboration with a MNC pharma, one of the very few without PD-(L)1 – a vote of confidence in CStone and CS1001 (PD-L1)
Strategic Value	<ul style="list-style-type: none"> Further strengthens our core strategy in IO combination therapy A big step forward for CStone's global strategy in case of positive data
Progress Update	<ul style="list-style-type: none"> In December 2019, the first patient was dosed in a Phase Ib trial of CS1001 in combination with regorafenib in Australia

We will focus on precision medicine in the near-term, followed by PD-(L)1 across China prevalent indications in the longer term



Near-term (2020~2021)

Expect **4** products
Across **5** indications¹

	PDGFRA GIST, 3L GIST
Pralsetinib	2L NSCLC
	r/r AML
CS1001 (PD-L1)	cHL OR NKTL



Mid-term (2022~2025)

Expect **~6** products
Across **15** indications¹

	PDGFRA GIST, 3L GIST, 4L GIST
Pralsetinib	1L NSCLC 1L, 2L NSCLC, 1L MTC
	r/r AML, NIC AML
CS1001 (PD-L1)	cHL OR NKTL, S4 NSCLC, S3 NSCLC, ESCC, GC
PD-1	HCC
Fisogatinib	HCC

Long-term (2026~)

Expect **~13** potential approved products
Across **20+** indications¹

	PDGFRA GIST, 3L GIST, 4L GIST
Pralsetinib	1L NSCLC, 2L NSCLC, 1L MTC
	r/r AML, NIC AML
CS1001 (PD-L1)	cHL OR NKTL, S4 NSCLC, S3 NSCLC, ESCC, GC
PD-1	HCC
Fisogatinib	HCC
CTLA-4; CDK4/6; A2A; PD-L1/4-1BB/HSA; CS1009, CS3004, CS2004	

We are constantly filling our pipelines that fit with our pipeline 2.0 approach

Shirley Zhao, a top commercial executive with 26 years experience to build and scale up commercial capabilities in Greater China

Greater China GM
& Head of Commercial



Shirley Zhao
MD, MBA



- Former **BMS** China mainland and HK General Manager (GM), brought China's first PD-1 (OPDIVO) to the market and led a \$650M commercial operation



- Former **Allergan** China President, built China's commercial operation from \$10M to \$300M in 6 years, and become the 2nd biggest business in Allergan worldwide



- Former **Genzyme** China GM, successfully achieved registration milestones, and launched several rare disease drugs

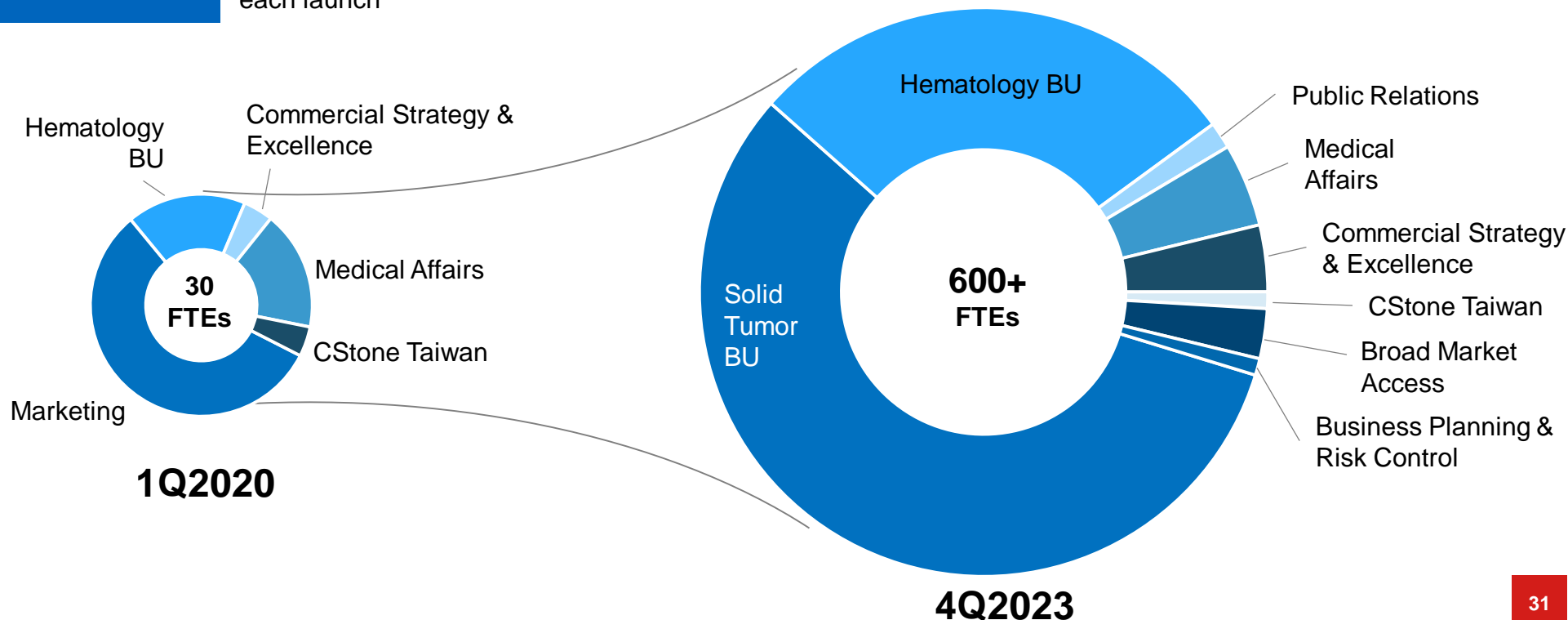


- 10 years in **Eli Lilly** China as VP & Onco BU head, 5 years in BMS, launched Taxol, Paraplatine, Gemzar, Alimta



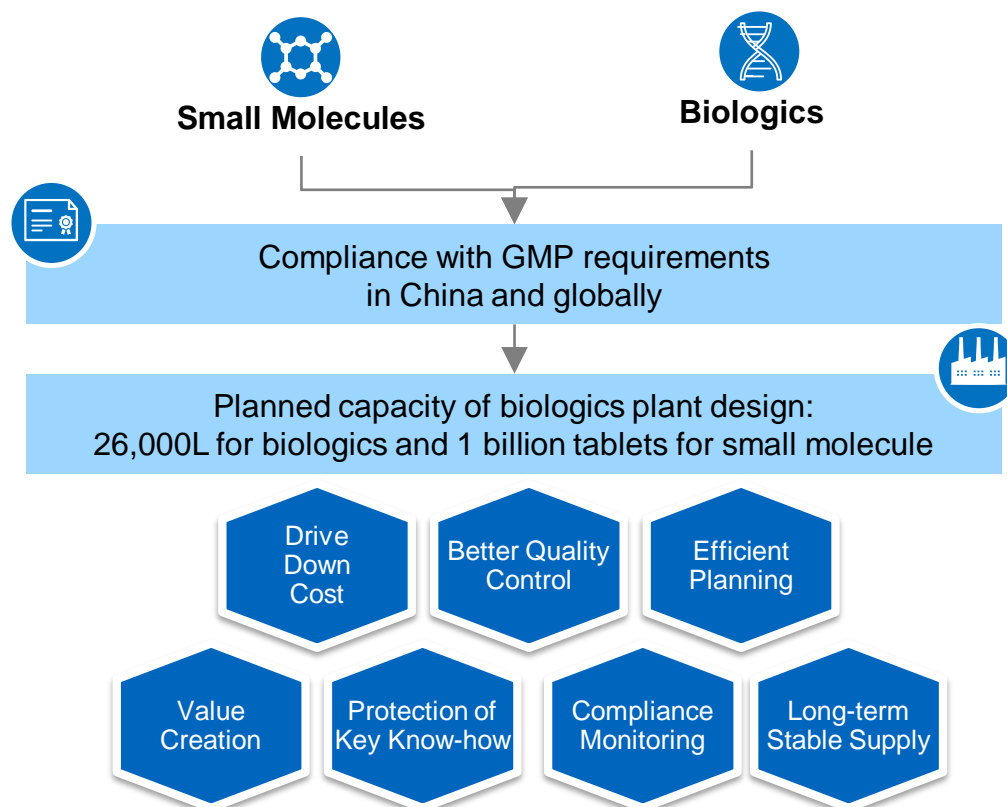
- Former **OB/GYN** physician, received **MD** training in Clinical Medicine from Tongji University, and obtained **MBA** from University of Leicester

Full-fledged commercial organization being scaled up for multiple launches in the next 2 years



Developing strong manufacturing capabilities for both biologics and small molecules

- In August, we entered into an agreement with Sungen (state-owned controlled by **Suzhou Industrial Park**) to build manufacturing facility
- Planned building area of approximately **100,000 sqm**
- Commissioned to a third party and is scheduled to **break ground in 2020**
- **Capability**: once completed, the complex will be equipped with integrated capabilities for R&D, Pilot Plant, and full commercial scale manufacturing
- **Planned capacity**: **26,000L** for macromolecule biologics and **1 billion tablets** and capsules for small molecule drugs
- **Strategic partnership with Wuxi Biologics** on clinical and commercial stage manufacturing



Financial summary in 2019

Cash position

Cash Balance

- **RMB2,726 million of cash, cash equivalents, and time deposits** as of December 31, 2019 vs. RMB1,463 million as of December 31, 2018
- Cash position increased by RMB1,263 million mainly due to proceeds from our IPO in February 2019

Sources of Cash

- **IPO proceeds:** HK\$2,394 million (post greenshoe)
- **Other income:** RMB84 million, mainly consists of interests income from bank deposits and time deposits

Uses of Cash

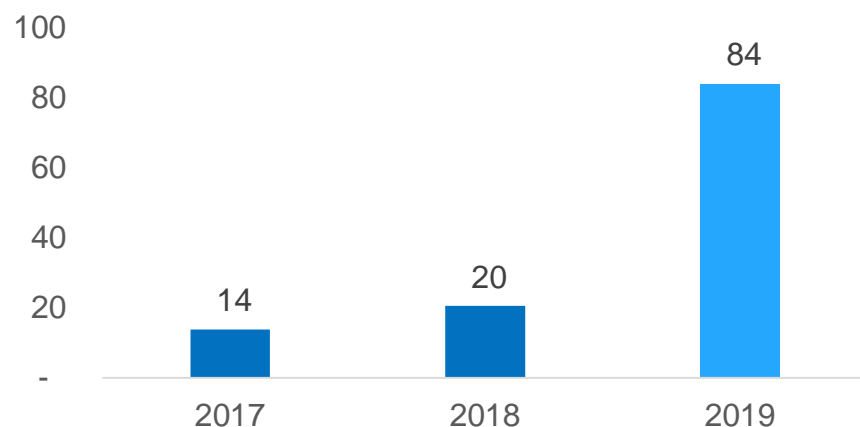
- **Adjusted R&D expenses¹ (non-IFRS):** RMB1,189 million
- **Adjusted administrative expenses¹ (non-IFRS):** RMB138 million
- **Listing expenses:** RMB18 million

1. Adjusted for share-based compensation

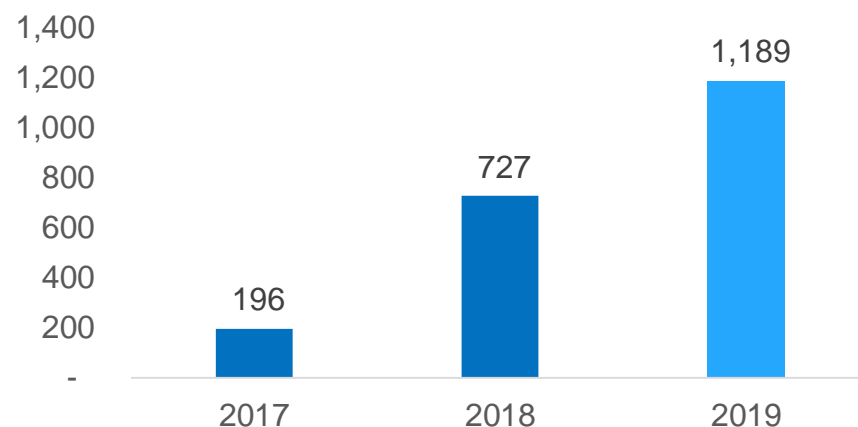
Financial summary in 2019 (continued)

Key income statement items

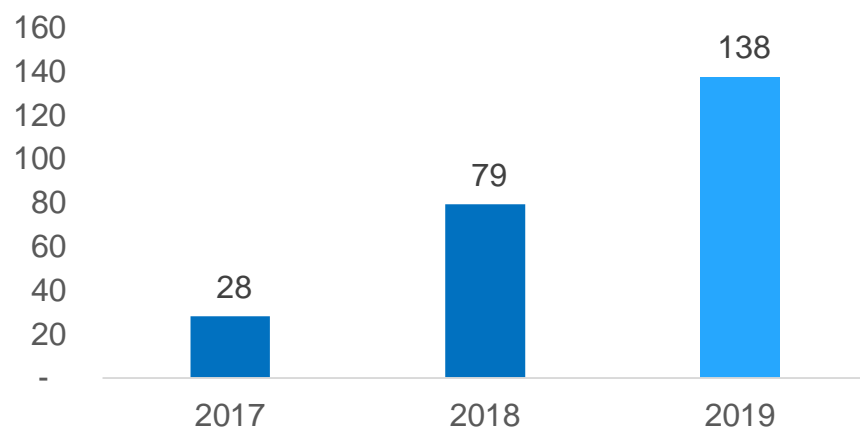
Other Income (RMB mm)



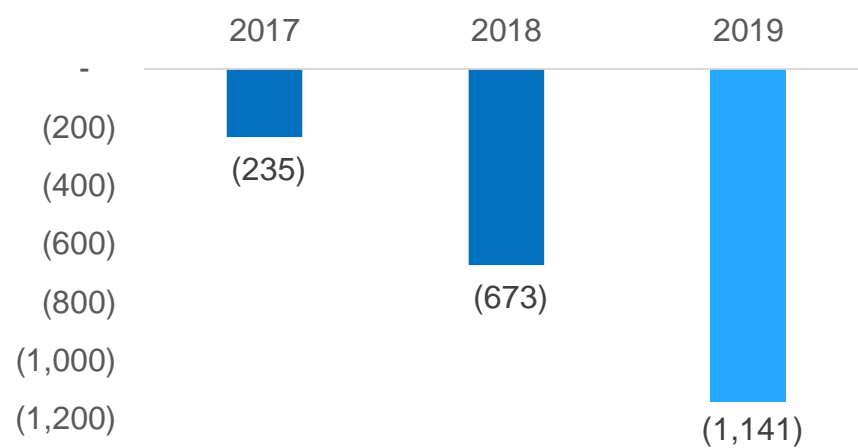
Adjusted R&D Expenses¹ (RMB mm)



Adjusted Administrative Expenses¹ (RMB mm)



Adjusted Loss for the Period² (RMB mm)



1. Adjusted for share-based compensation

2. Adjusted for share-based compensation and loss from fair value changes of the conversion feature of preferred shares

2019 performance in perspective

2019 guidance

By the number

- **25+** clinical trials by year end
- Including **10+** registrational studies
- Approximately **10+** combination therapy trials

NDA timeline

- Taiwan NDA planned for **ivosidenib** in 2019

Data release

- **CS1001 (PD-L1)**
- **CS1003 (PD-1)**
- **CS3006 (MEK)**

2019 actual performance

By the number

- **28** clinical trials by year end
- Including **13** registrational studies
- **11** combination therapy trials

NDA timeline

- **Submitted ivosidenib** in Taiwan

Data release

- **CS1001 (PD-L1)**: Ph 1a published at ASCO, Ph Ib and Ph II NKTL published at CSCO, ESMO, ASH
- **CS1003 (PD-1)**: Ph Ia data published at CSCO
- **CS1002 (CTLA-4)**: Ph Ia data published at CSCO

- **Research**: deliver **1-2 new molecule INDs** each year

- **Manufacturing**: site selection in progress

- **Research**: **CS3002 (CDK4/6)** and **CS3005 (A2aR)** entered clinical trials

- **BD**: licensed ND021 from Numab and reached clinical collaboration with Bayer

- **Manufacturing**: entered into an agreement to build manufacturing facility and global R&D headquarter in Suzhou

- **Commercial**: China GM Shirley Zhao on board

Clinical

Others

Exciting year: 2020 will be a key inflection point for CStone, expecting the following major catalysts and goals

By year end 2020, **30+** clinical trials initiated, including **15** for registration

Pipeline	1 NDA approval	TIBSOVO Ivosidenib	■ r/r AML, Taiwan
	5 NDA submissions	PD-L1	■ cHL (potentially NKTL), China
		Avapritinib	■ PDGFRA exon 18 GIST, China
		Pralsetinib	■ 3L GIST, China
	7 Data readouts		■ PDGFRA exon 18 GIST, Taiwan
		PD-L1	■ 2L RET NSCLC, China
		Avapritinib	■ Stage IV NSCLC squamous and non-squamous 1b trial data at ASCO 2020
		Pralsetinib	■ Stage IV NSCLC registrational trial data by Q3 2020
			■ Stage III NSCLC registrational trial data by Q4 2020 / Q1 2021
			■ 3L GIST registrational trial data by Q2 2020
Commercial		Ivosidenib	■ GIST with PDGFRA exon 18 registrational trial data by Q2 2020
		Team	■ 2L NSCLC registrational trial data by Q3 2020
Business Development			■ 1L MTC registrational trial data by Q4 2020
Research			■ Product launch in Taiwan for r/r AML
			■ Build up commercial team to ~200 FTE
			■ Continue to explore value creation partnership opportunities with domestic and multinational players
			■ Our partner Numab to submit NM21-1480 (ND021) U.S. IND next week (March 2020)

Note: AML= Acute Myeloid Leukemia, cHL= Classical Hodgkin's Lymphoma, GIST = Gastrointestinal Stromal Tumor, NKTL = Natural Killer/T Cell Lymphoma, NSCLC = Non-small Cell Lung Cancer, MTC = Medullary Thyroid Cancer, r/r = Relapsed or Refractory

Thank you!

