

# CSTONE PHARMACEUTICALS (2616.HK) 2020 INTERIM RESULTS PRESENTATION

August 19<sup>th</sup>, 2020

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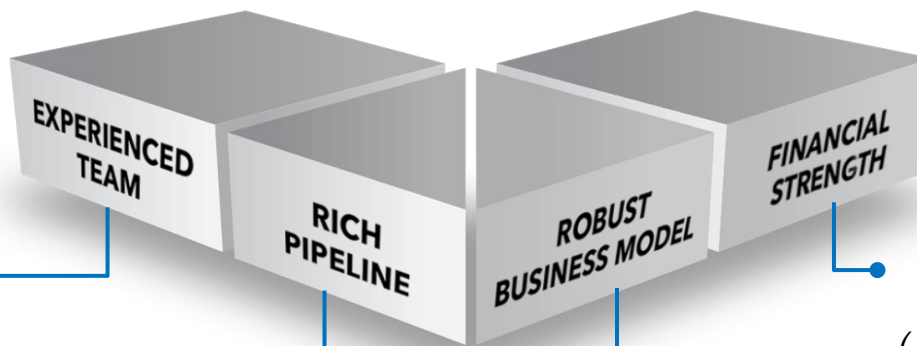
## To Become **Globally** Recognized as the **Leading Chinese Biopharma**

**4 Years Since Company Inception**

**HKEx listed**  
**2616.HK**



**Industry-leading**  
Management Team

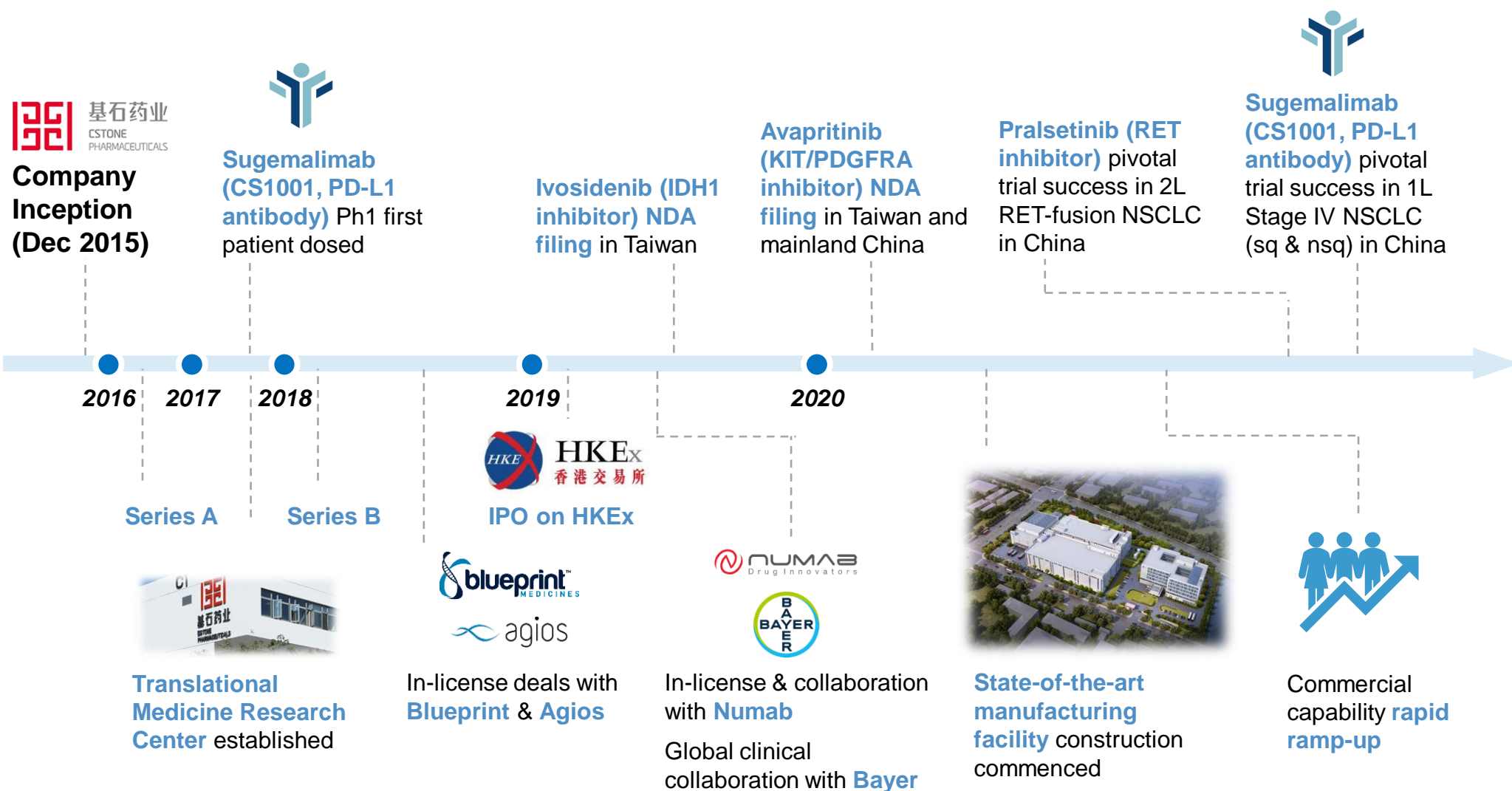


**Well-balanced**  
Oncology Portfolio with a Focus  
on Immuno-oncology and  
Precision Medicine with **5+ NDA**  
**Submissions** in 2020

**Integrated**  
Biopharma with Clear  
Focus on Clinical  
Development and  
Transitioning into  
Commercial Stage

**\$150M** + **\$262M** + **\$328M**  
Series A + Series B + HK IPO  
(July 2016) (May 2018) (Feb 2019)

# CStone is rapidly transitioning into a fully-fledged biopharma within ~4 years of inception



Note: Ph = Phase, NSCLC = non-small cell lung cancer, sq = squamous, nsq = non-squamous

# Critical clinical and regulatory milestones achieved in 2020YTD, propelling CStone to near commercial stage

- Exceptionally positive readout for 3 pivotal trials
- Significantly de-risked CStone's late stage assets



## Sugemalimab (CS1001, PD-L1 antibody)

- Ph3 trial met primary endpoint with highly positive topline data as 1L treatment in Stage IV squamous and non-squamous NSCLC
- NDA submission in preparation



## Pralsetinib (RET inhibitor)

- Pivotal study in 2L RET-fusion NSCLC in Chinese cohort demonstrated deep and durable anti-tumor activity consistent with global data
- NDA submission in mainland China in preparation



## Avapritinib (KIT/PDGFRα inhibitor)

- NDA submissions accepted by China NMPA and Taiwan FDA for PDGFRα exon 18 mutation GIST

## Other notable achievements in 2020YTD for late-stage assets

### Sugemalimab (PD-L1 antibody)

- 5 pivotal trials on track, including Stage III NSCLC, 1L gastric cancer, 1L esophageal cancer and r/r-ENKTL, with r/r-ENKTL trial received IND approval from US FDA and expanded to the US

### CS1003 (PD-1 antibody)

- Global Ph3 trial in 1L HCC ongoing and received orphan drug designation (ODD) from US FDA

### Pralsetinib (RET inhibitor)

- Completed enrollment in China for pivotal trial in 1L RET mutant MTC
- Initiated pivotal trial in 1L RET fusion-positive NSCLC
- Enrolling patients in a basket cohort in other RET-altered solid tumor types

### Ivosidenib (IDH1 inhibitor)

- Received NDA approval from Taiwan FDA for the treatment of r/r AML adult patients with IDH1 mutation, and marketing approval is expected in 2H 2020

# Remarkable speed towards commercialization

Expect 5+ NDA approvals for 4 products by 2021

**Ivosidenib**  
(IDH1 inhibitor)

**IDH1  
r/r AML**

*Taiwan, China  
Singapore*

**Avapritinib**  
(KIT/PDGFRA  
inhibitor)

**PDGFRA exon 18  
GIST**

*Mainland China  
Taiwan, China*

**Pralsetinib**  
(RET inhibitor)

**RET  
2L NSCLC**

*Mainland China  
Taiwan, China*



**Sugemalimab**  
(PD-L1 antibody)

**1L Stage IV NSCLC  
(sq & nsq)**

*Mainland China*



# Significant strides in 2020YTD for early-stage assets

## TWO Combo Trial Initiation

- CS1002 (CTLA-4 antibody) and CS1003 (PD-1 antibody) combo expansion cohorts in selected tumor types
- Fisogatinib (FGFR4 inhibitor) and sugemalimab (PD-L1 antibody) combo initiated Ph2 study for FGF19+ HCC

## TWO IND Approvals

- Donafenib and sugemalimab combo China IND approval in Apr 2020
- NM21-1480 (PD-L1×4-1BB×HSA tri-specific molecule) US IND approval in Jun 2020 (Numab), and Taiwan IND approval in Aug 2020

## TWO Mono Trial Dose Escalation FPFD

- CS3002 (CDK4/6 inhibitor) IND approved by China NMPA; mono Australia dose escalation FPFD in Jan 2020
- CS3005 (A2aR antagonist) IND approved by China NMPA; mono Australia dose escalation FPFD in Jan 2020

## Pre-clinical Data Release

- Pre-clinical data release of sugemalimab (PD-L1 antibody), CS3002 (CDK4/6 inhibitor) and CS3003 (HDAC6 inhibitor) at 2020 AACR virtual annual meeting II



# Compelling progress achieved in 2020YTD for commercial operations, BD and manufacturing

## Commercial Operations

- Rapidly ramped up commercial capabilities with seasoned functional leaders including Taiwan & Hong Kong GM, Sales, Marketing, MED and Market Access head onboard
  - All leaders have >15 years of China pharma industry experience and strong network with key stakeholders
  - Highly competent core sales team established to cover target hospitals in mainland China and Taiwan
- Successfully listed pre-commercial products ivosidenib (IDH1 inhibitor) and avapritinib (KIT/PDGFRα inhibitor) in CSCO guideline
- Extensively interacted and communicated with target HCPs on diseases, diagnostics and products via multichannel engagements
- Signed 1<sup>st</sup> commercial agreement for Hainan Bo'ao Early Access Program to boost brand's share of voice and pave way for successful mainland China launch in near future



## Business Development

- Engaging potential partners for multiple partnership opportunities that will accelerate our value creation, including in-licensing, out-licensing and strategic partnership
- Extended our territory beyond Greater China to Singapore to develop and commercialize ivosidenib (IDH1 inhibitor)

## Manufacturing

- Commenced the construction of the state-of-the-art manufacturing facility in Suzhou with roof-sealing of the main building expected in 2H 2020

# Sugemalimab (PD-L1) Ph3 study highly positive results

## 1L NSCLC (Stage IV squamous & non-squamous)



### Achievement

- Interim analysis showed that sugemalimab (PD-L1 antibody) combined with chemotherapy demonstrated a statistically significant and clinically meaningful prolongation of PFS, reducing the risk of disease progression or death by 50% (HR=0.5,  $p<0.0001$ )
- Clinical benefits shown across all subgroups including histology subtypes and PD-L1 expression levels
- Sugemalimab in combination with chemotherapy was well tolerated, with no new safety signal detected
- NDA submission expected in Q4 2020



### Significance

#### Competitive positioning

- 1<sup>st</sup> PD-L1 antibody to demonstrate overwhelming efficacy as 1L treatment of Stage IV sq & nsq NSCLC in a randomized, double-blinded Ph3 trial

#### Innovative design

- 1 registrational trial to cover both key histologies (sq & nsq), with smaller trial patient size (n=480), faster completion and lower trial cost

#### Execution excellence

- Approx. 20 months vs. industry benchmark of ~25 months to complete the 480-patient trial despite fierce competition and COVID-19 outbreak, and less than 3 years from Ph1 to first Ph3 topline report

# Pralsetinib (RET) pivotal trial showed deep and durable efficacy in Chinese cohort

## 2L NSCLC (RET fusion-positive)



### Achievement

- Deep and durable anti-tumor activity observed in 2L RET fusion-positive NSCLC in Chinese cohort patients, data to be released in a scientific conference in near future
- Efficacy and safety results are consistent with global data, pralsetinib was well-tolerated in the Chinese patient population
- NDA submission in mainland China expected in Q3 2020



### Significance

#### Competitive positioning in local market

- Potentially 1<sup>st</sup> RET inhibitor available in China for RET fusion-positive NSCLC patients

#### Execution excellence

- Approx. 2 years from licensing to topline data readout of the bridging registrational trial
- 11 months from First Patient In to the topline data readout, with an enrollment rate ~4 times higher than the global average rate

# Avapritinib (KIT/PDGFRα) NDA accepted in mainland China and Taiwan

## PDGFRA exon 18 GIST



### Achievement

- NDA accepted in mainland China in April for treatment of adults with unresectable or metastatic GIST harboring a PDGFRA exon 18 mutation
- Priority review status granted by China NMPA
- NDA accepted in Taiwan in March for GIST harboring a PDGFRA exon 18 mutation
- Preliminary efficacy and safety data in Chinese cohort patients presented at ASCO 2020



### Significance

#### Competitive positioning in local market

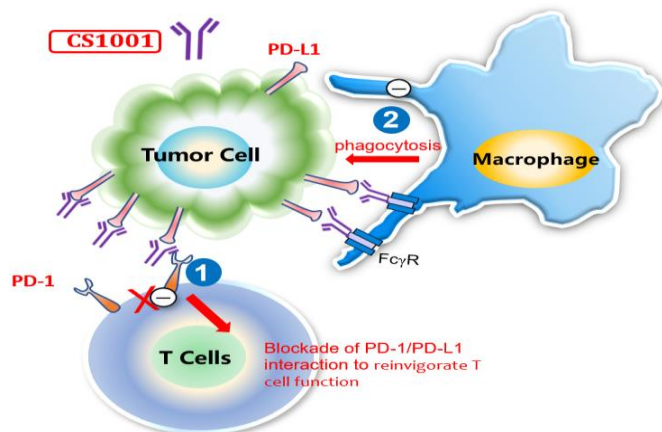
- Potentially 1<sup>st</sup> treatment targeting PDGFRA exon 18 mutation GIST in mainland China

#### Execution excellence

- Approx. 20 months from in-licensing deal to NDA submission in mainland China and Taiwan
- 2 quarters ahead of initial schedule for NDA filing

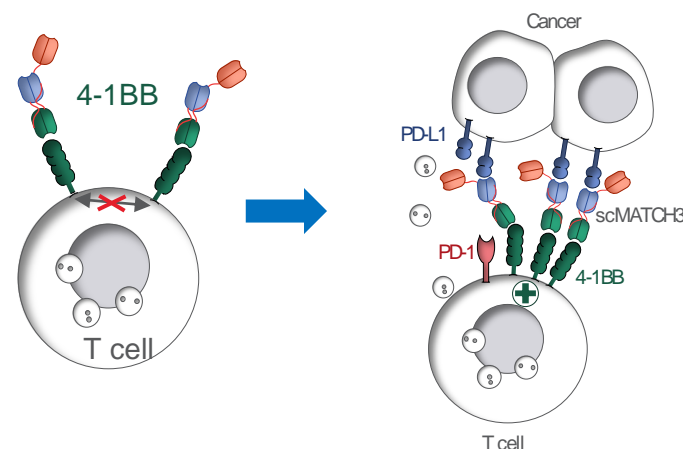
# The unique MoA of sugemalimab (PD-L1) and the distinct design of our tri-specific molecule (NM21-1480) renders both the potential to be the “best-in-class” immune checkpoint inhibitors

## 1 Unique MoA of sugemalimab



- **Fully human, full length IgG4** antibody – minimal possibility of generating ADA
- *Naturally* lacks of ADCC/CDC activity that leads to better safety and avoids unwanted attack of T cells
- **Retains ADCP activity** that potentially induces direct tumor killing by macrophages and enhances tumor antigen presentation for long-term anti-tumor immunity
- In addition to **NKTL**, this novel MoA possibly explains the higher clinical activity of Sugemalimab observed in our **NSCLC and EC** clinical trials

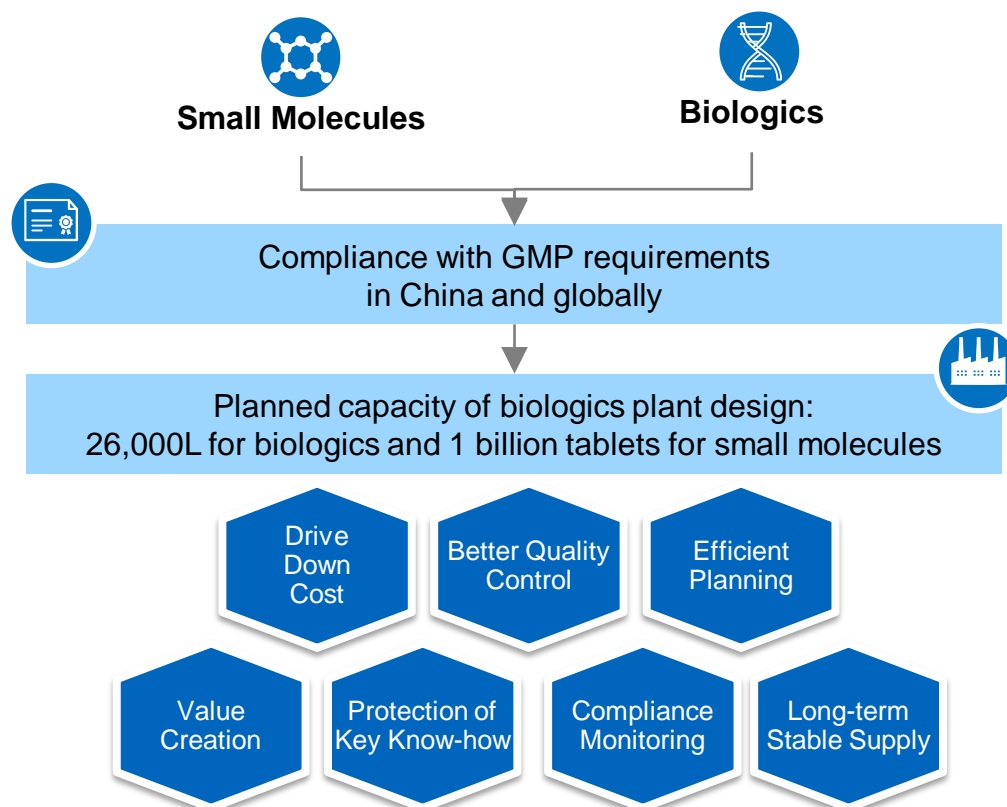
## 2 NM21-1480 (PD-L1x4-1BBxHSA)



- CStone's **leading next-generation PD-L1 candidate** in co-development with Numab
- **Monovalent tri-specific molecule** binds to PD-L1 (immune checkpoint), 4-1BB (immune agonist) & HSA (half-life extension)
- Conditional activation of 4-1BB occurs only at tumor sites when PD-L1 arm is engaged via ultra-high affinity
- IND approved by US FDA (June 2020) and Taiwan FDA (August 2020)
- Patient **recruitment ongoing** for the multi-center Ph1 study in US and Taiwan

# State-of-the-art manufacturing facility in construction to be in full operation by next year

- In August 2019, CStone entered into an agreement with Sungent (state-owned controlled by [Suzhou Industrial Park](#)) to build manufacturing facility
- Commencement of the construction in the first half of 2020 with [roof-sealing](#) of the main building in [2H 2020](#) and [full operation in 2021](#)
- Planned building area of approximately [100,000 sqm](#)
- **Capabilities:** once completed, the complex will be equipped with integrated capabilities for R&D, pilot plant, and full commercial scale manufacturing
- **Planned capacity:** [26,000L](#) for macromolecule biologics and [1 billion tablets](#) and capsules for small molecule drugs
- **Strategic partnership with Wuxi Biologics** on clinical and commercial stage manufacturing



# Financial summary for 1H 2020

## Cash Balance

- **RMB2,124 million of cash, cash equivalents, and time deposits** as of June 30, 2020 vs. RMB2,726 million as of December 31, 2019
- Cash position decreased by RMB602 million mainly due to R&D expenses, administrative and selling expenses

## Sources of Cash

- **IPO proceeds:** HK\$2,394 million (post greenshoe)
- **Bank borrowing:** Available bank loan facility up to RMB200 million for working capital improvement and the construction of the manufacturing facility and other facilities

## Uses of Cash

- **R&D expenses** (non-IFRS<sup>1</sup>): RMB470 million
- **Administrative and selling expenses** (non-IFRS<sup>1</sup>): RMB100 million



# Outstanding execution in 2020YTD with multiple thrilling milestones achieved and more to come

## Milestones achieved in 2020YTD

### NDA Submission

- Avapritinib (KIT/PDGFR): **PDGFR exon 18 GIST** accepted by NMPA in April and **PDGFR exon 18 GIST** submitted to Taiwan FDA in March

### Pivotal Trial Data Readout

- Sugemalimab (PD-L1): **Stage IV NSCLC** registrational trial topline readout in August
- Avapritinib (KIT/PDGFR): **PDGFR exon 18 GIST** registrational trial data published at ASCO 2020
- Pralsetinib (RET): **2L RET NSCLC** registrational trial topline readout in July

### Key Data at Int'l Conference

- **Stage IV NSCLC** sq and nsq **1b trial** data published at ASCO 2020

### Research

- NM21-1480 IND approval in US and Taiwan
- Pre-clinical data release of sugemalimab (PD-L1), CS3002 (CDK4/6) and CS3003 (HDAC6) at 2020 AACR virtual annual meeting II

### Commercial

- Solid brand plan for launch readiness
- Fully fledged commercial capability ramped up

### Business Development

- Singapore rights obtained for ivosidenib (IDH1)

## To be achieved for rest of 2020

### Marketing Approval

- Ivosidenib (IDH1): **r/r AML, Taiwan**

### NDA Submission

- Sugemalimab (PD-L1): **Stage IV NSCLC, China**
- Pralsetinib (RET): **2L RET NSCLC, China**
- Ivosidenib (IDH1): **r/r AML, Singapore**

### Pivotal Trial Data Readout

- Sugemalimab (PD-L1): **Stage III NSCLC** registrational trial data by Q4 2020 / Q1 2021
- Pralsetinib (RET): **1L MTC** registrational trial data by Q4 2020

### Commercial

- Product launch of TIBSOVO (ivosidenib) in Taiwan for r/r AML<sup>1</sup>

### Business Development

- Continue engaging potential partners for multiple partnership opportunities i.e. in-licensing, out-licensing and strategic partnership

### Manufacturing

- Roof-sealing of the main building expected in 2H 2020

Note: 1. Depending on marketing approval

## Business Overview



# Industry leading management team with proven track record and complementary expertise



**Frank Jiang, MD, PhD**  
Chairman, Chief Executive Officer



**Shirley Zhao, MD, MBA**  
Greater China GM,  
Head of Commercial



**Jason Yang, MD, PhD**  
Chief Medical Officer



**Bing Yuan, PhD, MBA**  
Chief Strategy and  
Business Officer



**Jon Wang, PhD**  
Chief Scientific Officer



**Archie Tse, MD, PhD**  
Chief Translational  
Medicine Officer



**Jingrong Li, PhD**  
SVP, Product Development  
& Manufacturing



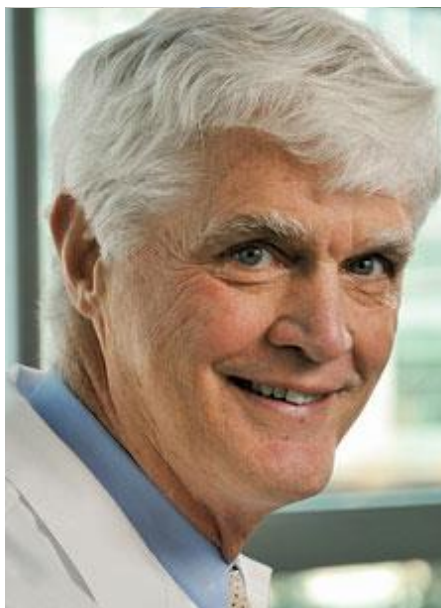
**Sanhu Wang, MPH**  
SVP, Government and  
Regulatory Affairs



**Yinghua Zhang**  
VP, Operations



## Distinguished world-class scientific advisory board with deep oncology and IO expertise



**Paul Bunn  
MD**

Former ASCO President  
2002-2003  
Distinguished Professor,  
University of Colorado



**Elizabeth Jaffee  
MD**

Former AACR President  
2018-2019  
Professor of Oncology,  
Johns Hopkins  
University



**Weiping Zou  
MD, PhD**
















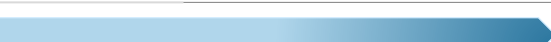



















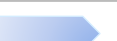

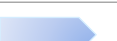
Chair, AACR Cancer  
Immunology  
Charles B. de Nancrede  
Professor,  
University of Michigan







**Richard Finn  
MD**

Former International  
Liver Cancer  
Association President  
Clinical Professor,  
UCLA

# Well-balanced oncology portfolio with a focus on immuno-oncology and precision medicine

	Drug Candidate	Lead Indication(s) and Line(s) of Therapies	Rights	Pre-clinical	Dose Escalation	POC	Pivotal	NDA	Partner
Late-stage	<b>Sugemalimab (CS1001, PD-L1)</b>	NSCLC, GC, EC R/R NKTL							
	<b>CS1003 (PD-1)</b>	HCC							
	<b>Ivosidenib (IDH1)</b>	R/R AML, 1L AML, Cholangiocarcinoma	 	 Taiwan NDA approval					
	<b>Avapritinib (KIT / PDGFRα)</b>	PDGFRα exon 18 GIST, AdvSM, ISM		 Mainland China and Taiwan NDAs submitted					
	<b>Pralsetinib (RET)</b>	1L / 2L NSCLC, 1L MTC							
Clinical/IND	<b>Fisogatinib (FGFR4)</b>	1L / 2L HCC							
	<b>CS1002 (CTLA-4)</b>	Solid tumors							
	<b>CS3006 (MEK)</b>	Solid tumors							
	<b>CS3003 (HDAC6)</b>	Solid tumors, R/R MM							
	<b>CS3002 (CDK4/6)</b>	Solid tumors							
	<b>CS3005 (A2aR)</b>	Solid tumors							
	<b>NM21-1480 (PD-L1/4-1BB/HSA)</b>	Solid tumors	  						
Pre-clinical	<b>CS1009</b>	Undisclosed							
	<b>CS3004</b>								
	<b>CS2004</b>								




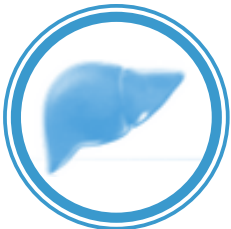

 Global
  China
  Korea
  Singapore

Source: Company

Note: Assets status denote progress in the region noted in the column titled "Rights". AML= Acute Myeloid Leukemia, AdvSM = Advanced Systemic Mastocytosis, GIST = Gastrointestinal Stromal Tumor, HCC = Hepatocellular Carcinoma, ISM = Indolent Systemic Mastocytosis, NKTL = Natural KILLER/T Cell Lymphoma, NSCLC = Non-small Cell Lung Cancer, MTC = Medullary Thyroid Cancer, R/R = Relapsed or Refractory, SM = Systemic Mastocytosis, MM = Multiple Myeloma.



# Focus on China's largest indications, covering 55%+ of total cancer incidences

					
Cancer type	Lung Cancer	Colorectal Cancer	Gastric Cancer	Liver Cancer	Esophagus Cancer
New cases (2018)	774,323	516,859	456,124	392,868	307,359
5-year prevalence (2018)	716,411	1,237,145	603,851	296,780	284,163
Ongoing and planned clinical trials	PD-L1 Mono Stage III NSCLC	PD-L1+Regorafenib Advanced CRC	PD-L1 + Chemo Advanced GC/GEJ	PD-1 + VEGFRi Advanced HCC	PD-L1 + Chemo Advanced ESCC
	PD-L1 + Chemo Stage IV NSCLC	PD-1+Regorafenib Advanced CRC	PD-L1+Regorafenib Advanced GC/GEJ	Fisogatinib FGF19+ HCC	
	Pralsetinib RETm 1L NSCLC & 2L NSCLC		PD-1+Regorafenib Advanced GC/GEJ	PD-L1 + Fisogatinib FGF19+ HCC	

 **registrational**  
 **exploratory**

Source: Globocan 2018, represents estimated data in China

Note: NSCLC = non-small cell lung cancer; GC = gastric adenocarcinoma; GEJ = gastro-esophageal junction adenocarcinoma; HCC = hepatocellular carcinoma; ESCC = esophageal squamous cell carcinoma; CRC = colorectal cancer; VEGFRi = inhibitor of vascular endothelial growth factor receptor

# Differentiated Combo Strategy - driven by sizable portfolio anchored around 3 I/O backbone agents

**3**  
IO backbone agents

- Only company in China owns clinical stage **PD-L1, PD-1 and CTLA-4**

**15**  
assets in the pipeline

- 10** in-house developed de-risked assets plus **5** in-licensed FIC/BIC assets

**1**  
potential 2<sup>nd</sup> generation of PD-(L)1

- PD-L1x4-1BB** provides more flexible combo and potential better efficacy

## De-risked Combo

PD-(L)1 + Chemo/RT  
(S3 NSCLC, S4 NSCLC,  
1L GC, 1L EC)

Ph3

PD-1 + CS1002 (CTLA-4)

PD-(L)1 + Regorafenib (VEGF)

PD-(L)1 + Lenvatinib (VEGF)

Ph3

And more...

## Novel Combo Unique to CStone

PD-L1 + Fisogatinib (FGFR4)

PD-L1 + CS3002 (CDK4/6)

PD-1 + CS1002 (CTLA-4) +  
CS3005 (A2aR)

And more...

## Multi-specific

NM21-1480  
(PD-L1 x 4-1BB)

And more...

**11** combo trials, including **5** registrational trials



# Clinical Development Engine: Strong in-house team led by experienced leaders and supported by global CROs



**Frank Jiang, MD, PhD**  
Chairman and CEO

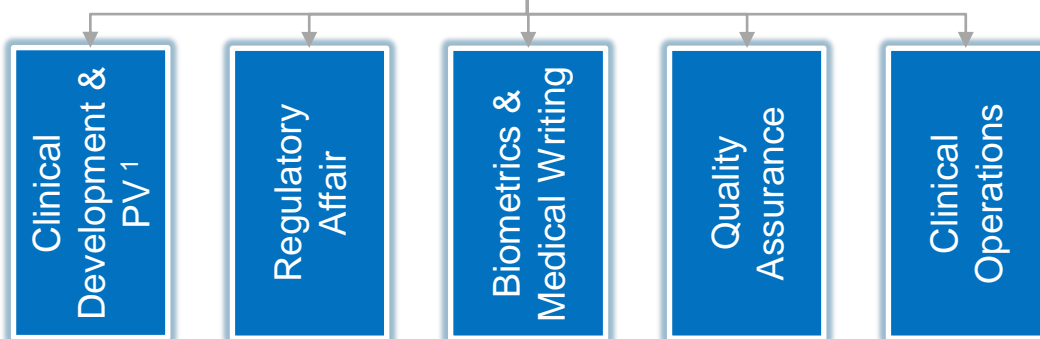
- Former Head of APAC R&D for Sanofi
- Led a **21,000** patient mega-trial
- Led **79** clinical trials and **30** NDAs within five years



**Jason Yang, MD, PhD**  
CMO

- Former SVP and Head of Clin Dev for Beigene, led development of PD-1, BTK, PARP and RAF dimer inhibitors
- Led **40+** global and China trials

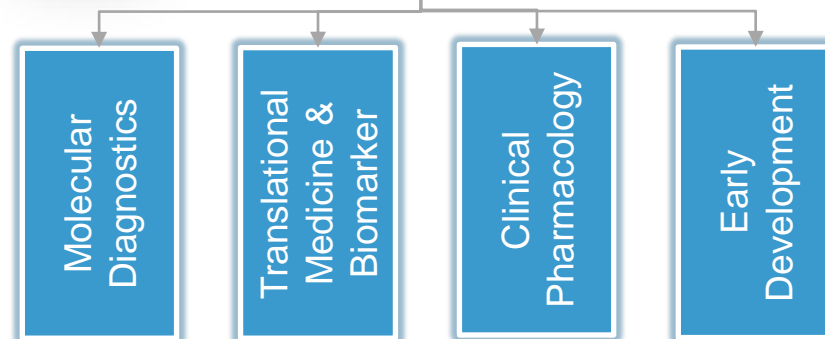
**Responsible for late stage clinical development and regulatory affairs**



**Archie Tse, MD, PhD**  
CTMO

- Former Executive Director of Early Clin Dev at MSD (US)
- Led **30+** FIH oncology trials
- Led **20+** I/O combination trials

**Responsible for early stage clinical development and diagnostics/biomarkers**



**Strong in-house team with ~180 clinical staff, representing ~55% of total employees, of which ~75% hold advanced degrees<sup>2</sup> and ~72% have clinical development experience at MNCs**

IMS Health & Quintiles are now  
**IQVIA**™

**PAREXEL**®

**COVANCE**®  
SOLUTIONS MADE REAL®

**Syneos**  
Health

**Keep clinical strategy planning & development oversight in-house, while outsourcing day-to-day execution to global CROs to ensure optimal balance between efficiency and scalability**

Note:

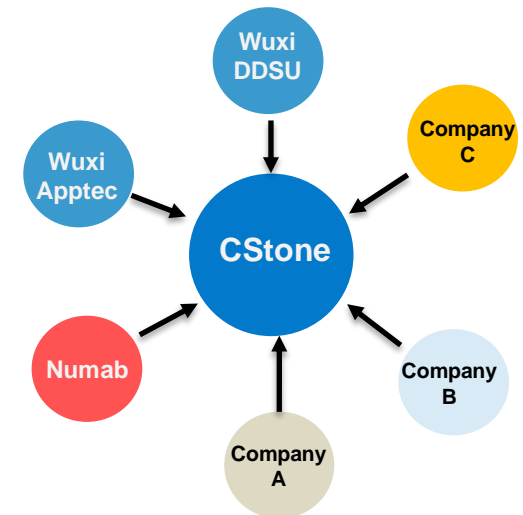
1. Includes GI cancer, lung cancer, hematology & other solid tumors, and pharmacovigilance

2. Master and above

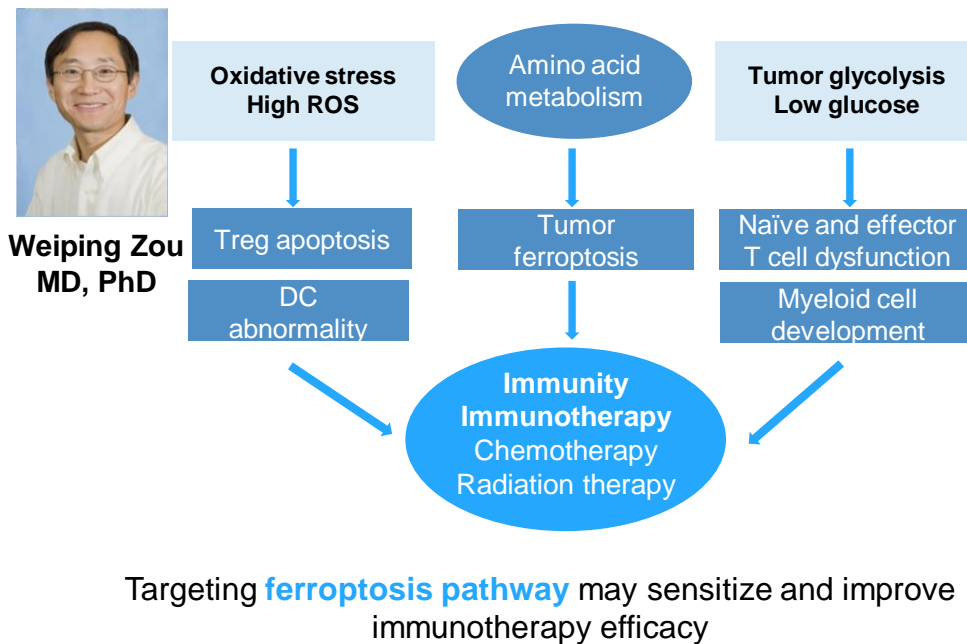
# Focus areas: novel biology, multi-functional biologics, cancer vaccines

## ■ CStone Internal Discovery Platform

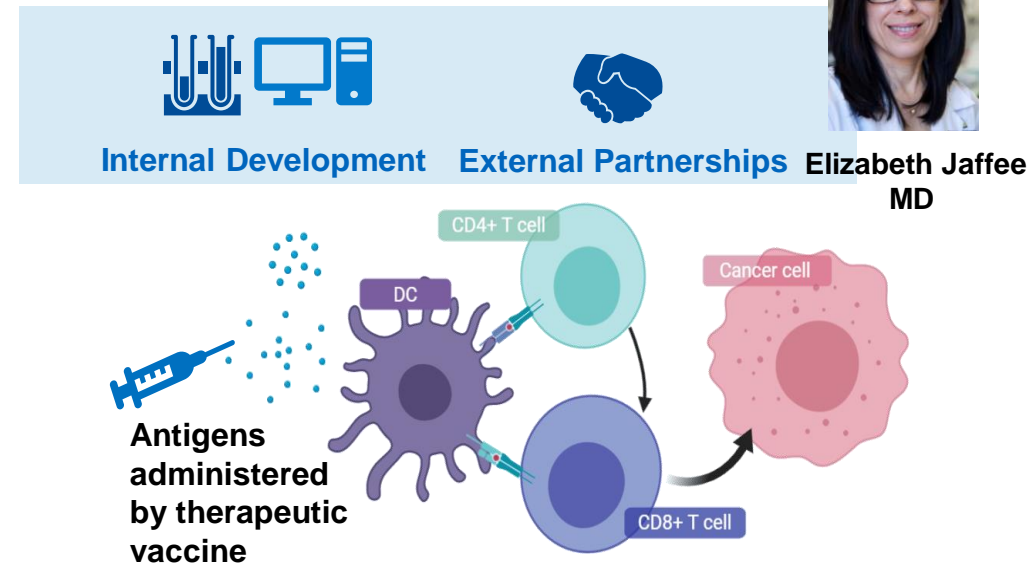
- “Hub & Spoke” models for internal projects
  - CStone names the targets; Internal **Project Leader and Project Manager** to run projects
  - Lead discovery & optimization done at CRO or platform companies until **PCC**, then bring back to CStone
- Work with leading academic labs to identify lead candidates, then bring to CStone for development



## Novel Biology





## Cancer Vaccines



# We will focus on precision medicine in the near-term, followed by PD-(L)1 across China prevalent indications in the longer term


## Near-term (2020~2021)

Expect **4** products  
Across **4+** indications<sup>1</sup>

	PDGFRA GIST
Pralsetinib	2L NSCLC
	r/r AML
Sugemali-mab (PD-L1)	S4 NSCLC (sq & nsq)



## Mid-term (2022~2025)

Expect **~6** products  
Across **14+** indications<sup>1</sup>

	PDGFRA GIST, SM
Pralsetinib	1L NSCLC 1L, 2L NSCLC, 1L MTC
	r/r AML, NIC AML
Sugemali-mab (PD-L1)	S4 NSCLC (sq & nsq), S3 NSCLC, ESCC, GC NKTL
CS1003 (PD-1)	HCC
Fisogatinib	HCC

## Long-term (2026~)

Expect **~13** potentially approved products  
Across **20+** indications<sup>1</sup>

	PDGFRA GIST, SM
Pralsetinib	1L NSCLC, 2L NSCLC, 1L MTC
	r/r AML, NIC AML
Sugemali-mab (PD-L1)	S4 NSCLC (sq & nsq), S3 NSCLC, ESCC, GC NKTL
CS1003 (PD-1)	HCC
Fisogatinib	HCC
CTLA-4; CDK4/6; A2A; PD-L1/4-1BB/HSA; CS1009, CS3004, CS2004	

We are constantly filling our pipelines that fit with our pipeline 2.0 approach

Note: 1. For in-licensed assets NDA approval time will depend on our partners' NDA approval time by US FDA

**Thank you!**

