

Investor Presentation

July 2022

Presentation Disclaimer



By attending the meeting where this presentation is made, or by reading the presentation materials, you agree to be bound by the following:

The information in this presentation has been prepared by representatives of CStone Pharmaceuticals (the "Company" and, together with its subsidiaries, the "Group") for use in presentations by the Group for information purpose. No part of this presentation will form the basis of, or be relied on in connection with, any contract or commitment or investment decision.

Certain statements contained in this presentation and in the accompanying oral presentation, may constitute forward-looking statements. Examples of such forward-looking statements include those regarding investigational drug candidates and clinical trials and the status and related results thereto, as well as those regarding continuing and further development and commercialization efforts and transactions with third parties. Such statements, based as they are on the current analysis and expectations of management, inherently involve numerous risks and uncertainties, known and unknown, many of which are beyond the Company's control. Such risks include but are not limited to: the impact of general economic conditions, general conditions in the pharmaceutical industry, changes in the global and regional regulatory environment in the jurisdictions in which the Company's does business, market volatility, fluctuations in costs and changes to the competitive environment. Consequently, actual future results may differ materially from the anticipated results expressed in the forward-looking statements. In the case of forward-looking statements regarding investigational drug candidates and continuing further development efforts, specific risks which could cause actual results to differ materially from the Company's current analysis and expectations include: failure to demonstrate the safety, tolerability and efficacy of the Company's drug candidates, final and quality controlled verification of data and the related analyses, the expense and uncertainty of obtaining regulatory approval, the possibility of having to conduct additional clinical trials and the Company's reliance on third parties to conduct drug development, manufacturing and other services. Further, even if regulatory approval is obtained, pharmaceutical products are generally subject to stringent on-going governmental regulation, challenges in gaining market acceptance and competition. These statements are also subject to a number of material risks and uncertainties that are described in the Company's prospectus published onto the websites of the Company and The Stock Exchange of Hong Kong Limited and the announcements and other disclosures we make from time to time. The reader should not place undue reliance on any forward-looking statements included in this presentation or in the accompanying oral presentation. These statements speak only as of the date made, and the Company is under no obligation and disavows any obligation to update or revise such statements as a result of any event, circumstances or otherwise, unless required by applicable legislation or regulation.

Forward-looking statements are sometimes identified by the use of forward-looking terminology such as "believe," "expects," "may," "will," "could," "should," "shall," "risk," "intends," "estimates," "plans," "predicts," "continues," "assumes," "positioned" or "anticipates" or the negative thereof, other variations thereon or comparable terminology or by discussions of strategy, plans, objectives, goals, future events or intentions.

No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained herein. The information set out herein may be subject to updating, revision, verification and amendment and such information may change materially.

This presentation and the information contained herein is highly confidential and being furnished to you solely for your information and may not be reproduced or redistributed in any manner to any other person, in whole or in part. In particular, neither the information contained in this presentation nor any copy hereof may be, directly or indirectly, taken or transmitted into or distributed in any jurisdiction which prohibits the same except in compliance with applicable securities laws. This presentation and the accompanying oral presentation contains data and information obtained from third-party studies and internal company analysis of such data and information. We have not independently verified the data and information obtained from these sources.

By attending this presentation, you acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Group and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Group.





2021 & 2022YTD Highlights



Significant revenue generation and progress on all business fronts



Revenue

RMB243.7 mn 2021 total revenue

RMB162.8 mn

Product revenue

To-market sales for **2 products**¹ in **less than 8 months**

RMB80.9 mn

Collaboration revenue

CTLA-4 out-licensing PD-L1 milestone



Commercial

4 products launched



2L NSCLC, 1L MTC/TC (1st and only RET in China)



PDGFRA exon 18 GIST (1st KIT/PDGFRA in China)



1L stage IV & stage III NSCLC (Partnering with Pfizer for mainland China)



R/R AML (1st and only IDH1 in China)



2 strategic partnerships





1 co-development



Further our NSCLC offering with Pfizer's lorlatinib



R&D

9 NDA approvals

6 NDA filings

4 IND approvals

CS5001 (ROR1 ADC) **GLOBAL study** in US, Australia and China

CS2006 (PD-L1/4-1BB/HSA) in China

10+ discovery projects

Multi-specifics, ADC, antibody-cytokine fusion molecules and platform



Manufacturing

Pilot operation

State-of-the-art manufacturing facility in Suzhou with a capacity of 26,000L for biologics and 1 billion tablets / capsules for small molecule drugs









In 2021, CStone achieved two product launches and established pioneering position in precision medicine



Launched Pralsetinib and Avapritinib with exceptional speed



First-in-class for RET+ NSCLC, the only RET inhibitor approved in CN:

- Prescribed in ~100 hospitals within one month of launch (Jun 2021)
- Available in ~70 cities, 80 DTPs within one month of launch (Jun 2021)



First-in-class for PDGFRA exon 18 GIST with

- 4 days to reach distribution partners from arrival in China
- Prescribed in ~50 hospitals and available in
 50 DTPs within one month of launch (May 2021)

Achieved rapid ramp-up through fullfledged commercial platform

Coverage

~300 FTEs covering 130+ cities, 600+ hospitals, and ~70-80% potential market

Diagnosis

Improved RET+ /PDGFRA exon 18 test rate from **40%** (prior to launch) to **60%**

Scientific leadership

Included in **10+** national guidelines

Accessibility

Listed in ~100 hospitals and DTPs

Affordability

Listed in **60+** commercial insurance programs

Growth of Pralsetinib and Avapritinib will remain robust in 2022 under well-defined strategy and efforts













Diagnosis

RET/PDGFRA testGuidelines inclusion

Collaborate w/ PQCC and PharmaCos for HCP training

- Free test to patientsvia "大爱无罕" program
- Testing process optimization via clinical lab partnership

Scientific leadership

Scientific leadership and become SoC:

- Pral: forums and seminars, TC launch meeting, etc.
- Ava: GIST Precision Forum, SM collaboration group
- Emphasize use case sharing

Accessibility & affordability

- Pricing / PAP optimization
- Commercial /city insurance listing expansion
- Collaboration with innovative payment service platforms
- NRDL strategy being planned

Long-term medication

- "生命基石"
 program for HCP
 education on longterm Tx
- Hope of life (生命守 望)" platform for patient follow-up and retention

Growth to be achieved

2022

Strategic

initiatives

Continuous improvement in RET+ and PDGFRA exon 18 **test rate** and accuracy rate

Overall HCP recommendation rate **80-90%**

>90% covered hospitals has prescription

To be listed in **80+** insurance programs

Ava **price**adjustment from
Apr 2022

Platform subscriber >4,000

~150 patient education sessions

~70% patients enrolled in patient management programs

Full readiness in clinical and commercial to ensure successful launch of ivosidenib for r/r AML



Superior clinical profile with indication expansion potential

- Tibsovo® (Ivosidenib) is a first and only, highly selective IDH1 inhibitor approved in CN, with superior efficacy and safety profile
- ✓ Approved by NMPA on Jan 31st to treat R/R AML with IDH1 mutation
- ✓ Indication expansion opportunities in first-line AML and CCA¹
 - 1L AML approved in the US in May; phase III trial data results published in NEJM² in Apr 2022
 - Available at Bo'ao for IDH1+
 CCA patients since Mar 2022

Strong KOL endorsement and SOV obtained

- √ 150+ KOLs has high awareness of Ivo and will attend Launch Meeting in Jul
- ✓ Included in 3 treatment guidelines, incl. CSCO
 Guideline for IDH1 mutated AML/CCA
- Established national hema. platform with 100% recommendation from top KOLs



Wang Jianxiang
Director of the National Clinical
Medical Research Center for
Hematological Diseases

We are excited that TIBSOVO®, as the first IDH1 inhibitor approved in China, demonstrated superior efficacy and safety in AML patients with IDH1 mutations. I believe that the approval of TIBSOVO® will offer an innovative precision therapy to more AML patients....

Full launch readiness to maximize Ivo ramp-up

2022 IDH1 test rate 80%³ ■ IDH1 test rate improved from ~50% (2021) to ~70%⁴ via education and partnership

>90%
coverage
prior to
launch

Has covered >500 hematologists in >130 hospitals

patients enrolled prior to launch

100% product availability at launch

Sugemalimab launched by Pfizer in January with strong market adoption





Oncology sales reps

(covering core market & county markets)

~1,000

Hospital coverage

>4,600

(~90% of market)

Launched indication

- S4 NSCLC
- S3 NSCLC

Pipeline indications

- ENKTL
- GC
- EC

Positioning & Key differentiation

 Premium Pfizer brand positioning with unique MOA (dual cancer killing mechanism), BIC with superior efficacy and safety

KOL and **HCP** recognition

- Successful national launch meeting in Feb 2022
- Rapid perception creation among KOL/HCP
- Recommended in 2022 CSCO Guideline: level 1 recommendation for Stage 4 NSCLC, level 3 recommendation for Stage 3 NSCLC

Launch and coverage speed

- 18 days from NDA approval to first commercial sales
- Drug available in over 500 hospitals / DTP pharmacies

Pricing & Market Access

- Competitive pricing with affordable PAP scheme, when compared against other MNC PDx
- Fully leverage insurance programs (i.e., city insurance, innovative scheme) to maximize patient accessibility; NRDL approach being planned
- Forthcoming S3 NSCLC approval potentially boost hospital listing, due to large unmet needs

Pralsetinib



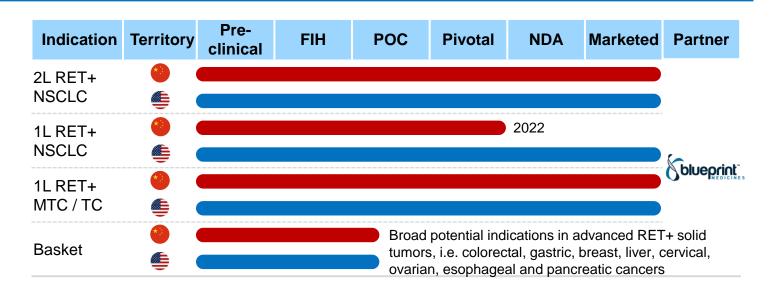


2021/2022YTD achievements

- Commercial launch in mainland China for locally advanced or metastatic 2L RET fusion-positive NSCLC
- NDA approval by NMPA for advanced or metastatic RET-mutant MTC and RET fusion-positive TC, with data presented at ATA1 2021
- Positive data readout for 1L RET fusion-positive NSCLC and oral presentation at WCLC² 2021
- NDA approved in Hong Kong, China for RET fusion-positive NSCLC
- NDA accepted in Taiwan, China for RET fusion-positive NSCLC, RET-mutant MTC and RET fusionpositive TC



2025 newly diagnosed patients with RET alteration in China



Pralsetinib

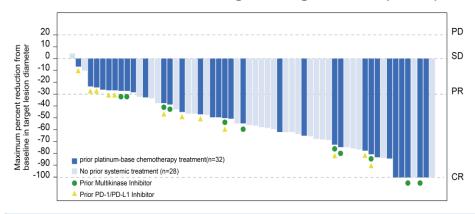
FIC RET inhibitor launched in mainland China in 2021 (2/2)



1L/2L NSCLC (Oral presentation at WCLC 2021)

- Robust anti-tumor activities in Chinese patients with RET fusion+ NSCLC regardless of prior therapies
- Generally well-tolerated in Chinese patients with RET fusion+ NSCLC with no new safety signals detected
- A new SoC to Chinese patients with RET-fusion driven advanced NSCLC.

Maximum Tumor Shrinkage in Target Lesion (N=601)



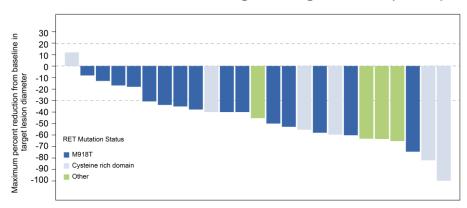
	2L treatment (N=33)	1L treatment (N=30)
Confirmed ORR*, (95% CI)	66.7% (48.2-82.0)	80.0% (61.4, 92.3)
Updated ORR**		83.3% (65.3-94.4)
mPFS** (95% CI)	11.7 mth (8.7-)	12.7 mth (8.9, -)

*Data cutoff date: April 12, 2021

1L MTC/TC (Oral presentation at ATA 2021)

- Broad and durable anti-tumor activity in Chinese patients with advanced or metastatic RET-mutant MTC
- Generally well-tolerated in Chinese patients with advanced or metastatic RET-mutant MTC with no new safety signals detected
- A potent targeted treatment for Chinese MTC patients with RET mutation

Maximum Tumor Shrinkage in Target Lesion (N=252)



	1L treatment (N=26)
Confirmed ORR, (95% CI)	73.1% (52.2-88.4)
mPFS (95% CI)	15.7 mth (15.7-)

Data cutoff date: April 12, 2021

1. 3 patients were not included due to absence of evaluable post-baseline disease response assessment by BICR per RECIST v1.1

^{**}Data cutoff date: Mar 4, 2022

Avapritinib



FIC KIT/PDGFRA inhibitor launched in Greater China in 2021 (1/2)

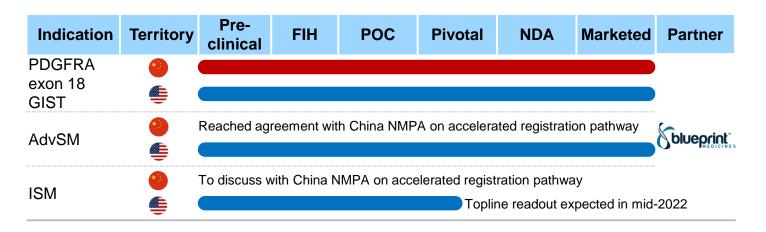
2021/2022YTD achievements

- Commercial launch in the following territories:
 - Mainland China: unresectable or metastatic PDGFRA exon 18 mutant GIST
 - Taiwan, China: unresectable or metastatic PDGFRA D842V mutant GIST
 - Hong Kong, China: unresectable or metastatic PDGFRA D842V mutant GIST
- Oral presentation of the updated data from the China bridging study for advanced GIST at ESMO GI¹ 2021
- Additional indication
 - Our partner, Blueprint Medicines, received NDA approval for AdvSM in the U.S.
 - CStone reached agreement with China NMPA for accelerated registration pathway for AdvSM



exon 18 and/or KIT²

mutations in China



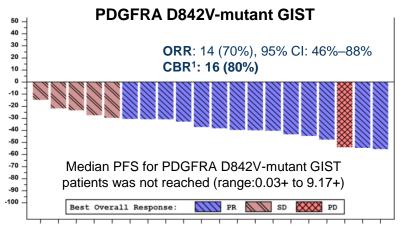
Avapritinib

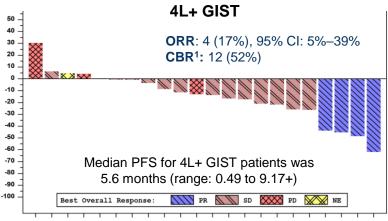
FIC KIT/PDGFRA inhibitor launched in Greater China in 2021 (2/2)



GIST (Oral presentation at ESMO GI 2021)

- Promising clinical benefit in Chinese patients with PDGFRA D842V-mutant GIST and clinical activity in 4L+ GIST
- Generally well-tolerated safety profile, consistent with global study results

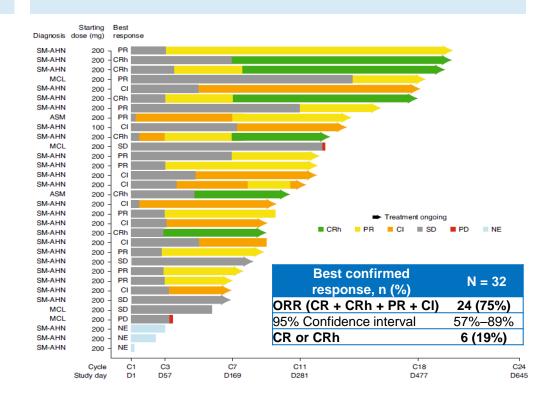




Data cutoff date: July 31, 2020

AdvSM² (Publication in Nature Medicine³)

 Avapritinib administered primarily at a starting dose of 200 mg QD was generally well-tolerated and led to durable reductions in disease burden and improved patient symptoms and QoL, and elicited deep molecular responses of KIT D816V



- Median PFS and median OS not reached
- Estimated 6-, 9- and 12-month PFS rates: 91% / 87% / 79%, corresponding OS rates: 94% / 86% / 86%

Data cutoff date: June 23, 2020

3 / 4

Ivosidenib



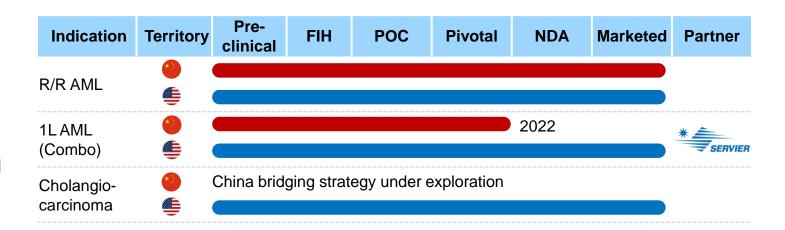
FIC IDH1 inhibitor launched in mainland China (1/2)

2021/2022YTD achievements

- NDA approval by the NMPA for IDH1 mutant R/R AML and commercial launch in mainland China
- Oral presentation of the data from the China bridging study for IDH1 mutant R/R AML at ESMO¹ 2021
- Exceptional topline data from global phase III AGILE trial for 1L AML (mOS: 24.0 mths vs 7.9 mths), patients not eligible for intensive Chemotherapy in combination with azacitidine, with data presented at ASH² 2021 and published in the New England Journal of Medicine
- NDA for 1L AML approved by FDA and we expect NDA filing to NMPA in 2H 2022
- Additional indication: Our partner, Servier, received NDA approval for Cholangiocarcinoma in the U.S. and China bridging strategy for Cholangiocarcinoma under exploration



2025 newly diagnosed patients with IDH1 mutation in China



R&D 3

Business Updates

Ivosidenib

FIC IDH1 inhibitor launched in mainland China (2/2)



R/R AML (Oral presentation at ESMO 2021)

 PK, safety & efficacy data observed in this bridging study comparable to those in pivotal study in U.S. & France

	Ivosidenib 500 mg QD (N=30)
CR rate	11 (36.7%)
n(%)(95% CI)	(19.9, 56.1)
CR+CRh rate	11 (36.7%)
n(%)(95% CI)	(19.9, 56.1)
Estimated 12-month CR+CRh duration rate	90.9%
(95% CI)	(50.81, 98.67)
Median EFS¹	5.52 Months
(95% CI)	(2.76,-)
Median OS	9.10 Months
(95% CI)	(4.80, -)

Advanced cholangiocarcinoma

- The only drug approved by the US FDA for targeted therapy in patients with IDH1 mutated cholangiocarcinoma
- IRC-assessed PFS Compared to placebo, HR = 0.37; 95% CI (0.25, 0.54); mPFS: 2.7 months vs 1.4 months,
- ~ 3,000 newly diagnosed patients³ with IDH1 mutation in China in 2025

1L AML (Oral presentation at ASH 2021)

 IVO+AZA significantly improved EFS,OS & clinical response (CR, CR+CRh,ORR) vs. PBO+AZA; Safety profile favorable & TEAEs manageable

	IVO+AZA (n=72)	PBO+AZA (n=74)
CR rate	34 (47.2%)	11 (14.9%)
n(%)(95% CI)	(35.3, 59.3)	(7.7, 25.0)
CR+CRh rate	38 (52.8%)	13 (17.6%)
n(%)(95% CI)	(40.7, 64.7)	(9.7, 28.2)
ORR	45 (62.5%)	14 (18.9%)
n(%)(95% CI)	(50.3, 73.6)	(10.7, 29.7)
EFS ²	HR 0.33	
(95% CI)	(0.16-0.69)	
Median OS (95% CI)	HR 0.44	
	(0.27, 0.73)	
	24.0 Months	7.9 Months

Low grade glioma

- Phase 1 clinical results show significant improvement in patient prognosis
- mPFS in patients with non-enhancing glioma: 13.6 months
- ~ 16,000 newly diagnosed patients with IDH1 mutation in China in 2025

Note: CR, complete response; CRh, CR with partial hematologic recovery; IVO, ivosidenib; AZA, azacitidine; PBO, placebo

^{1.} Event-free survival (EFS) for 3010-101: the date of the first dose to the date of documented confirmed relapse after remission, progression or death, whichever occurred first;

^{2.} Event-free survival (EFS) for AGILE: the time from randomization until treatment failure (TF), relapse from remission, or death from any cause, whichever occurs first. TF is defined as failure to achieve CR by Week 24; 3. Intrahepatic and extrahepatic cholangiocarcinoma

R&D 3 4

Business Updates

Lorlatinib

Registrational trial for ROS1-positive NSCLC commenced







Commercialization of sugemalimab

2 Co-development of Pfizer assets

Joint in-licensing of globally innovative drugs

Lorlatinib (ROS1/ALK)

Received IND approval from the NMPA in Dec 2021 and first patient enrolled in May 2022

Sizable patient population

Over **670K** diagnosed incidence of NSCLC in China, **2-3%** of which are ROS1+

Significant unmet clinical need

No approved targeted therapies in TKI refractory setting, and limited efficacy of existing treatment for patients with brain metastases

Post-PoC asset with high PoS

Demonstrated potent and selective inhibitory activity against ROS1positive advanced NSCLC

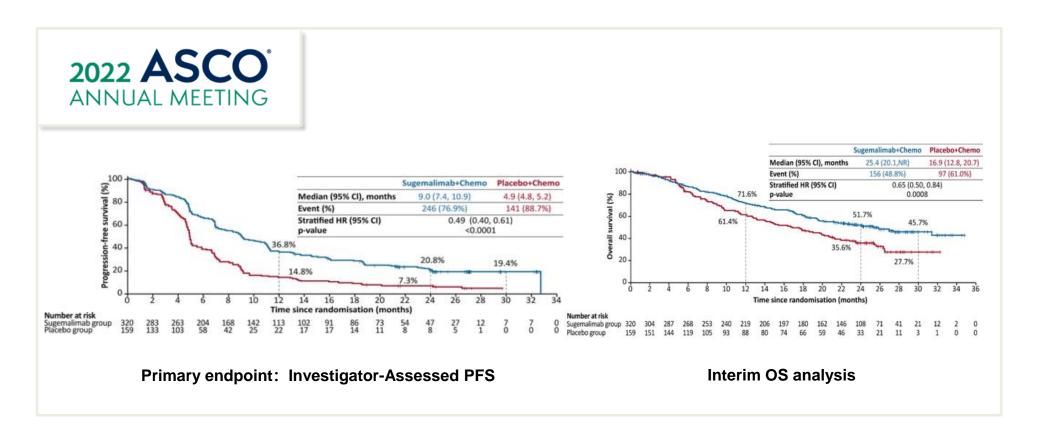
Pioneering clinical program

World's first pivotal study of Iorlatinib on ROS1 positive patients in TKI refractory setting

Sugemalimab (1/3)



BIC PD-L1 launched for sq/nsq1 stage IV NSCLC in mainland China in 2022



THE LANCET Oncology

ARTICLES | ONLINE FIRST

Sugemalimab versus placebo, in combination with platinum-based chemotherapy, as first-line treatment of metastatic non-small-cell lung cancer (GEMSTONE-302): interim and final analyses of a double-blind, randomised, phase 3 clinical trial

- The first ph III trial in China to cover 1L patients with sq and nsq stage IV NSCLC in one trial vs two separate trials
- The world's first ph III trial for PD-L1 in combo with chemotherapy to show statistically significant improvement of both PFS and OS in 1L metastatic sq and nsq NSCLC patients, benefits seen regardless of pathology types and PDL1 expression levels

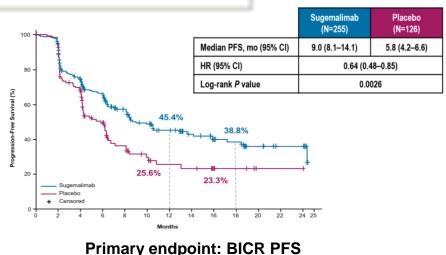
Sugemalimab (2/3)

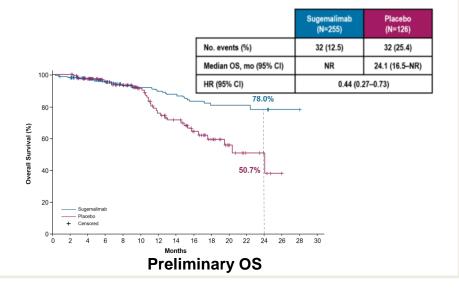


Approval for stage III NSCLC making it the first PD-(L)1 for "all-comer" latestage NSCLC globally



Final PFS analysis demonstrated further improved PFS and OS benefit, data to be presented at an upcoming international academic conference





THE LANCET Oncology

ARTICLES | ONLINE FIRST

Sugemalimab versus placebo after concurrent or sequential chemoradiotherapy in patients with locally advanced, unresectable, stage III non-small-cell lung cancer in China (GEMSTONE-301): interim results of a randomised, double-blind, multicentre, phase 3 trial

- The world's first ph III trial to cover patients with either concurrent or sequential CRT in one trial, reflecting real-world clinical practice and covering a broader population
- The world's first ph III trial to significantly improve PFS in patients with stage III NSCLC without disease progression after concurrent or sequential CRT

Sugemalimab (3/3)

基石药业 STONE PHARMACEUTICALS

Broad indication coverage and strong momentum for global expansion



R/R ENKTL

- Met the primary endpoint in Jan 2022 and expect CN NDA filing in 2022
- Results have been presented in an oral abstract session at ASCO² 2022



1L GC

 Completion of enrollment for phase III trial in Dec 2021 and expect topline readout in 4Q 2022/1Q 2023



1L ESCC

 Completion of enrollment for phase III trial in Dec 2021 and expect topline readout in 1H 2023



Payer & health systems coverage

180+ million lives

Market size

~US\$30bn in market value³ (NSCLC, Gastric, Esophageal)

Payer & health system engagement

 EQRx collaborate with multiple payer & health systems to global launch, such as US, UK, Middle East, Turkey & Africa

Lead indications ex-China

- S4 NSCLC (squamous & non-squamous)
- S3 NSCLC (concurrent & sequential)
- R/R ENKTL (rare disease with BTD from FDA)

Registrational plan in multiple markets

- Stage IV NSCLC: Constructive conversation with the FDA are ongoing to gain greater clarity on regulatory path; First NDA ex-US in 2H 2022 for stage IV NSCLC
- ENKTL: Breakthrough Designation by the FDA with planned BLA submission in 2023

CS1003 (PD-1)

Completion of enrollment for global registrational study in 1L HCC

- Humanized IgG4 anti-PD-1 mAb
- Recognize both human & murine PD-1 with unique advantage to evaluate efficacy in syngeneic mouse models, esp. for testing combinations with small molecules

Asset highlights

 One of 3 I/O backbones with multiple combo studies ongoing, including the combo study of CS1003 + CS1002 and the global randomized Ph III trial of CS1003 + lenvatinib in first line treatment for advanced unresectable HCC

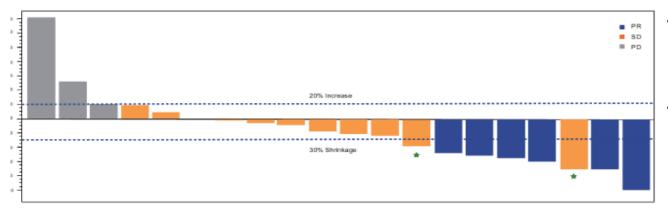
Strategic value

- Trial design of the global phase III study of CS1003 in combination with lenvatinib for 1L HCC aligned with global regulatory bodies before trial initiation
- In March 2022, we completed the patient enrollment, aiming for global registration
- NDA filing in China expected in 2023

Development status

Data Highlights

Preliminary efficacy of CS1003 + lenvatinib in HCC



- Bridging Ph I conducted in China showed that CS1003 monotherapy was safe and tolerable at 60mg and 200mg Q3W; no DLT or MTD was observed (N=19)
- Ph Ib data* showed that ORR and mPFS
 reached 45% and 10.4 months
 respectively among 20 patients that
 received the treatment of CS1003 +
 lenvatinib

R&D 3 4

1

CS5001 (ROR1 ADC) (1/2)



Potential global BIC asset with FIH study commenced in US/Australia and IND approval received in China

Leading Position: One of the Top 3 Globally

FIH Trial on going in US and Australia

China IND filing approved in May 2022

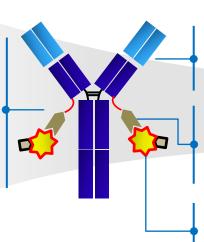
Potential accelerated registration path
Fast to market and cost-efficient development

Limited pricing pressure maximizes potential commercial return of the asset

Differentiation In Design

Controllable quality and production

Site-specific conjugation for a homogeneous drug antibody ratio ("DAR") (DAR=2)



Potentially wider therapeutic window

Fully human mAb vs. humanized mAb in VLS-101 and NBE-002

Proprietary tumorselective cleavable linker, highly stable in serum

Tumor-activated PBD dimer toxin **prodrug**

Clinical & Business Value

- Potential applications for a wide range of tumor types
 - · NSCLC, TNBC, ovarian cancer, leukemia, NHL
 - Over 3M annual incidence globally
- Early promising data have led to extremely high transaction value in ROR1 related deals
 - Merck acquired VelosBio for \$2.75 Bn Core asset: VLS-101 (phase I/II)
 - BI acquired NBE for \$1.4 Bn
 Core asset: NBE-002 (phase I)

CS5001 (ROR1 ADC) (2/2)

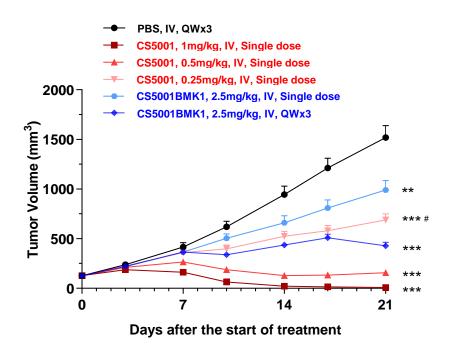


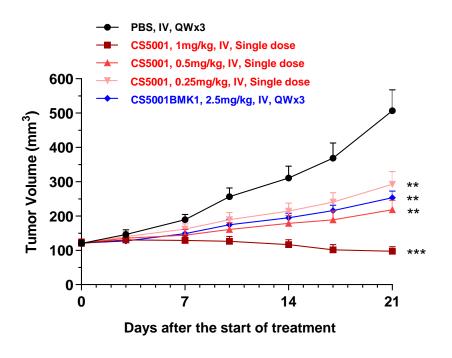
Outstanding pre-clinical data in both solid and hematological cancers

- Given as a single dose in two different xenograft models, CS5001 showed superior efficacy than the benchmarking MMAE-based ROR1 ADC when given even at a higher and more frequent dosing schedule, demonstrating its BIC potential
- CS5001 is a promising therapeutic candidate for ROR1-expressing hematological and solid malignancies with precision medicine potential

In vivo efficacy in MCL xenografts

In vivo efficacy in TNBC xenografts





CS2006 (PD-L1x4-1BBxHSA)



Potential BIC 4-1BB agonist and next generation PD-(L)1 inhibitor with China IND approved in 2021 and Ph1 study to commence imminently

Asset Highlights

Next
Generation
PD-(L)1

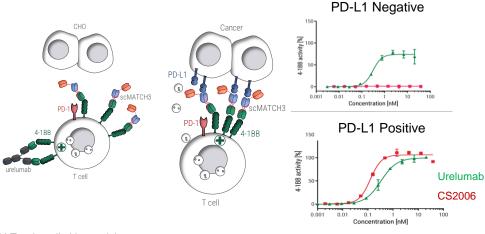
- A potential best-in-class drug with special design to reduce unwanted toxic effects and improve therapeutic index
 - Unique monovalent 4-1BB binding conditionally activated upon PD-L1 engagement
 - Sophisticated affinity-balancing between PD-L1 & 4-1BB
- May turn cold tumor hot and overcome both intrinsic and acquired resistance to a PD-(L)1
- Expansive array of potential combo options as a new I/O backbone

Accelerated Development Timeline

- US/Global FIH dose escalation study ongoing, with preclinical data presented at AACR 2022
- IND approved by NMPA in September 2021 and Ph1 study to commence in 2H 2022

Other Key Differentiation Features of CS2006

- Ultra high affinity of αPD-L1 potentiates broader PD-L1 tumor types and lower demanding of PD-L1 level
- No impact on endogenous 4-1BB-4-1BBL binding to preserve normal antigen presentation
- αHSA domain extends the T_{1/2} & avoids undesirable Fc-FcγR interaction
- MW~80 KD (vs. mAb ~150KD) increases tumor penetration



New research strategy yields 10+ discovery projects

基石药业 cstone PHARMACEUTICALS

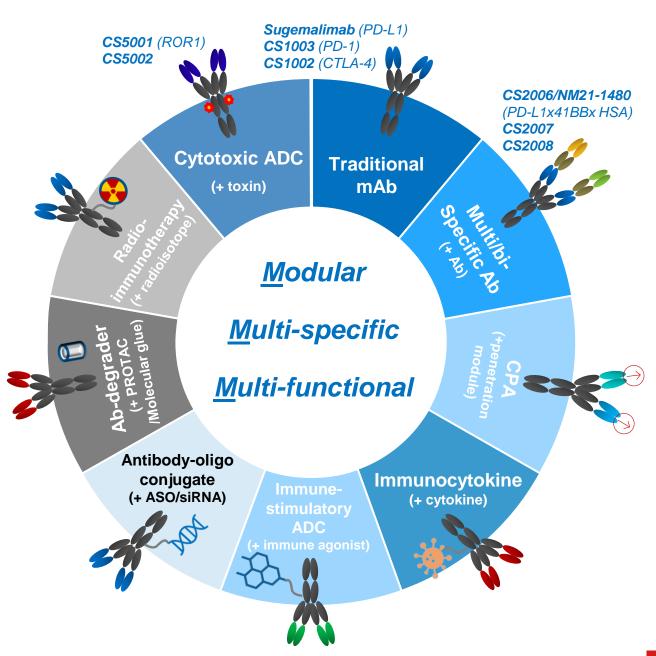
"Plug-and-play" model to seamlessly integrate multiple innovation sources

Plug-and-play model

Take advantage of the modular nature of biologics

Work with platform companies

Decide how these modules will be assembled to suit our biology and clinical needs



BD remains a key to fulfilling CStone's strategic goals



Focus on innovative, paradigm shifting assets in earlier stages targeting large patient populations and unmet needs

Maximizing the market potential of CS1002 (CTLA-4) in Greater China with Hengrui partnership

Accelerating antibody drug discovery via global collaboration with DotBio



基石药业 ESTONE PHARMACEUTICALS









Sourcing China rights & researchstage innovation from both western & eastern biotechs **CStone serves as the bridge:**

- From west to east, vice versa
- From the lab to patients

Strategically partnering with both MNC and China-domiciled pharma for broader commercial coverage

Key BD Priorities for 2022

> Pipeline Focus

- China: Opportunistic (e.g.: broad patient coverage or premium pricing potential) at good value
- Global: Paradigm shifting preclinical assets (e.g. FIC/BIC/FW, multi-specific, ADCs, etc.)

> Strategic Partnerships

- Establish global network through MNC partnerships to extend reach to ex-China markets
- Seek Multi-dimensional partnerships over single asset deals
- Tap into other technology platforms for Pipeline 2.0

Manufacturing facility in pilot operation with technology transfer ongoing; research headquarters to commence operation imminently





Global standard manufacturing facility

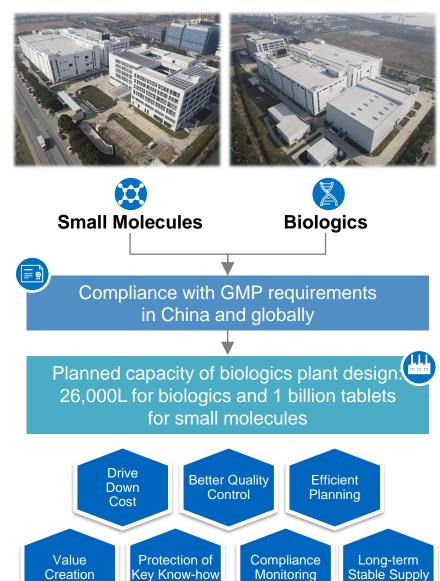
- Completed construction in 2021
- Started pilot operation in December 2021
- Integrated capabilities for R&D, pilot plant, and full commercial scale manufacturing

Research headquarter

- New translational medicine center and research building as part of the overall project will add abundant resources and new capabilities to enable frontier internal research activities.
 - Antibody discovery and development
 - Systems pharmacology
 - Bioinformatics
 - Etc.

Technology transfer

 Ongoing technology transfer for multiple products to reduce cost, improving long-term profitability







Financial highlights



Healthy financial profile supported by solid execution

Key income statement metrics

- Revenue: RMB243.7 million
 - **Product revenue:** RMB162.8 million (to-market sales for pralsetinib and avapritinib in less than 8 months)
 - **Collaboration revenue:** RMB80.9 million (CTLA-4 out-licensing and PD-L1 milestone)
- R&D expenses (non-IFRS*): RMB1,182.1 million
 - Expect meaningful decrease in the next 2 years with the completion of certain registrational trials for large indications and the initiation of less costly early-stage development of Pipeline 2.0 assets
- Administrative, selling and marketing expenses (non-IFRS*): RMB561.5 million
- Loss for the period (non-IFRS*): RMB1,697.4 million

Cash position & cash runway

- RMB1,603.4 million of cash and cash equivalents and time deposits as of December 31, 2021
- Expect a cash runway of 2 years given
 - Multiple revenue drivers, i.e. product revenue, milestone & royalty and BD deals
 - Lower expenditure in next 2 years mainly driven by decrease in R&D expenses
- Non-dilutive financing tools available if needed to further extend runway





2022 business outlook



Unlocking the global potential of our business and portfolio (1/2)



Commercial

Maximize commercial potential with new product / indication launches and continued efforts in market penetration & expansion

- Improve market coverage organically by maximizing deployment effectiveness and leveraging digital platform
- Improve diagnosis rate and accuracy via collaboration with NGS companies and NPQCC¹
- Strengthen physician education with focus on differentiation in clinical and safety profile
- Strengthen accessibility with continued efforts in hospitals and DTPs listing
- Improve affordability through pricing strategy optimization, commercial insurance / innovative payment plans and strategically considering NRDL potential



R&D

Expedite full slate of clinical development programs

- Up to 5 NDA approvals, 5 NDA filings and up to 5 topline readouts expected, expanding our presence in other high-prevalence cancers, along with the established lung portfolio
- BIC ROR1 ADC and PD-L1 / 4-1BB / HSA trispecific antibody further advance into the multiregional clinic

Drive innovative drug discovery and harness full potential of Pipeline 2.0

 Advance up to two compounds in our discovery projects into preclinical development



BD

Pursue multi-dimensional partnerships for pipeline development and commercialization efforts in China and abroad



Manufacturing

Continue with technology transfer for multiple products and file for manufacturing site and material change

2022 business outlook





Up to 5 NDA approvals

- ✓ Ivosidenib: IDH1-mutant R/R AML (mainland China; 1H)
- ✓ Pralsetinib: RET-mutant MTC & RET fusion-positive TC (mainland China; 1H)
- ✓ Sugemalimab: Stage III NSCLC (mainland China; 1H)
- ✓ Pralsetinib: RET fusionpositive NSCLC (Hong Kong, China; 2H)
- Praisetinib: RET-mutant MTC & RET fusion-positive TC & NSCLC (Taiwan, China; 4Q2022 / 1Q 2023)

5 NDA filings

- ✓ Pralsetinib: RET-mutant MTC
 & RET fusion-positive TC &
 NSCLC (Taiwan, China; 1H)
- ✓ Pralsetinib: RET fusion-positive NSCLC (Hong Kong, China; 1H)
- Sugemalimab: R/R ENKTL (mainland China; 1H)
- Pralsetinib: 1L RET fusionpositive NSCLC (mainland China; 2H)
- Sugemalimab: first NDA filing outside of China (2H)

Up to 5 topline readout

- ✓ Sugemalimab: R/R ENKTL (1H)
- ✓ Sugemalimab: 1L stage IV NSCLC (interim OS analysis; 1H)
- ✓ Sugemalimab: Stage III NSCLC (final PFS analysis; 1H)
- Sugemalimab: 1L GC/GEJ (4Q 2022 / 1Q 2023)
- Sugemalimab: 1L ESCC(4Q 2022 / 1Q 2023)

Pivotal study initiation

✓ Lorlatinib: ROS1-positive advanced NSCLC (mainland China; 1H)

FIH study initiation

✓ CS5001 (ROR1 ADC): US/ Australia (1H)

IND filings

✓ CS5001 (ROR1 ADC): mainland China (1H)

THANK YOU

